



Annual Report 2019/2020

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WHO WE ARE

Our Vision

To be the premiere children's charity in Manitoba that raises sustainable funds to provide help and hope to children of all abilities, one child at a time.

Our Mission

Stepping in where government, healthcare, and other funding ends to provide direct assistance to children in Manitoba living with special needs and experiencing economic disadvantage.

Foundational Value

Inclusion – We strive to create a world where all children play, learn and live together and are provided equal opportunity.

Core Values

Collaboration: We work together with other partners in the community to ensure the needs of Variety children are met in the most efficient and timely manner possible.

Compassion: We demonstrate empathy and show a heartfelt passion and desire to help improve the lives of Variety children and their families.

Our Strategic Priorities 2020-2022

1. Promoting Variety to a new diverse audience with a simplified, unified voice
2. Make it easy for Variety families to connect
3. Variety's Special Needs Program will be the premiere provider of specialized equipment, programs and services for children living with special needs in Manitoba
4. Variety's Camp Brereton will be a premiere accessible children's camp in Manitoba
5. Variety Children's Dental Outreach Program
6. Increase sustainable fundraising activities
7. Variety Board of Directors governance & nominating process





From our Chief Barker

“2020 - The Year of the Unexpected”

This year has been one that has tested everyone on their resilience, their adaptability and their ability to persevere, to be patient and to experience growth.

Variety is a place families can turn to when our health system have done as much as they can for them. 2020 has been no different for our Variety Families in that sense – they have come to us, and we have been here for them. Through the generosity and commitment of our donors, we have been able to reach out and meet the needs of Variety children. Through the creativity and perseverance of our operational team we have adapted our delivery and have met the needs of children in existing and in new ways. Through the diligence of our Volunteer Board of Directors, we have given the organization the attention it needs to make the right decisions and guided the financial and operational viability of Variety as an organization.

We ended 2019 with a fabulous 2-day Holiday celebration where over 600 kids experienced a holiday event filled with laughter, fun, kindness and lots of high-fives! Who would have guessed high-fives would become scarce as we entered 2020!

Prior to COVID-19 we spent a full, energy building day, creating our new 3 Year Strategic Plan – although we didn’t anticipate the change of events of 2020, with some variation, the message and direction of our plan still holds true and strong; children’s needs kept coming, our donors stood by us, our volunteers waited with anticipation to ‘help out’ when they could be invited back and the Variety mission continued - all at a distance with the safety of health and lives in mind.

A special acknowledgement needs to go out to teachers. They have been tasked to go above and beyond in every way imaginable. We know they have put their own needs and the needs of their families aside to bring a sense of normalcy to their students – talk about adaptability and strength!

As we move forward, as we always do, I am proud to be the Chair of an organization that can see the light, can see the opportunity, and can see the potential of everything we do! We look forward to building upon the momentum that we have created and as always, in reaching even more children with every year that passes.

I wish to thank all of the Committee Members and Board Members we have had this year, and as some move on to continue their philanthropic work in other areas, we can be proud that they each have left a contribution worth celebrating!

I would like to thank Jeff Liba and his team. It is no feat to be able to execute upon our mandate with such a strong team whose flexibility and creativity will be called upon, in an even bigger way.

Thank you again for all of your support. As a donor, a volunteer, a supporter, a caregiver, a family, a child – there is a special and much needed place in our Variety Family for all of you and we are so glad you are at the table with us!

Lisa Cefali
Chief Barker



From our CEO

This past year was a whirlwind of highs and lows for all of us at Variety, the Children’s Charity of Manitoba. It started with transferring almost \$500,000 in funds received from a terminated agreement with the Winnipeg Regional Health Authority as well as from our operating accounts into a newly created reserve fund. This fund was created to help ensure the long-term stability of Variety in Manitoba.

Six months into our fiscal year our special needs applications were double the number they had been the year prior, at the same point in time. While we were developing strategies to address how we would meet this significant increased need, COVID-19 arrived in Manitoba.

In a matter of weeks, school based programming halted along with essential therapies. After school programming like tutoring and social skills development, also closed while our world grappled with how to stay safe.

Variety’s 2020 Gold Heart Gala was cancelled amidst all of this because of the reduction in social gathering size. This event, long recognized as one of the top fundraising events in our community, has historically provided over a third of our operating budget, and a high percentage of undesignated revenue that we use to fund the critical evidence-based programming Variety provides children.

At our May Board meeting, because of provincial health restrictions related to overnight camps, we had to make the tough decision to close Variety’s Camp Brereton for the year, the first time in the history of our camp. The backdrop to this decision, which was even more devastating than closing camp, was that we were poised to have another record year of camp attendance.

Amidst the chaos, our staff and board, never lost sight of why Variety exists as an organization. We not only persevered, but we thrived despite the world around us. Our programming pivoted immediately and provided virtual therapies and socially distanced equipment drop-offs; and our funding sources have pivoted over time to ensure we were able to meet the needs of Variety children. Despite the fact that our revenue declined this year, we were still able to directly assist more children living with a permanent disabilities than ever before!

As we entered the new school year, meetings held with school divisions, health professionals, and our partners at the University of Manitoba, have ensured program delivery can resume with minimal disruption. We have all realized COVID-19 is here for a while.

I honestly have never been more proud of the children we assist. The additional challenges “our new normal” has created for them have been more difficult than ever and yet they get up every day and try their best. Because of this, I dedicate the newly created Post-Secondary Awards launched this year, in their honour. Any child living with a permanent disability who is able to pursue any type of post-secondary education can qualify for these awards.

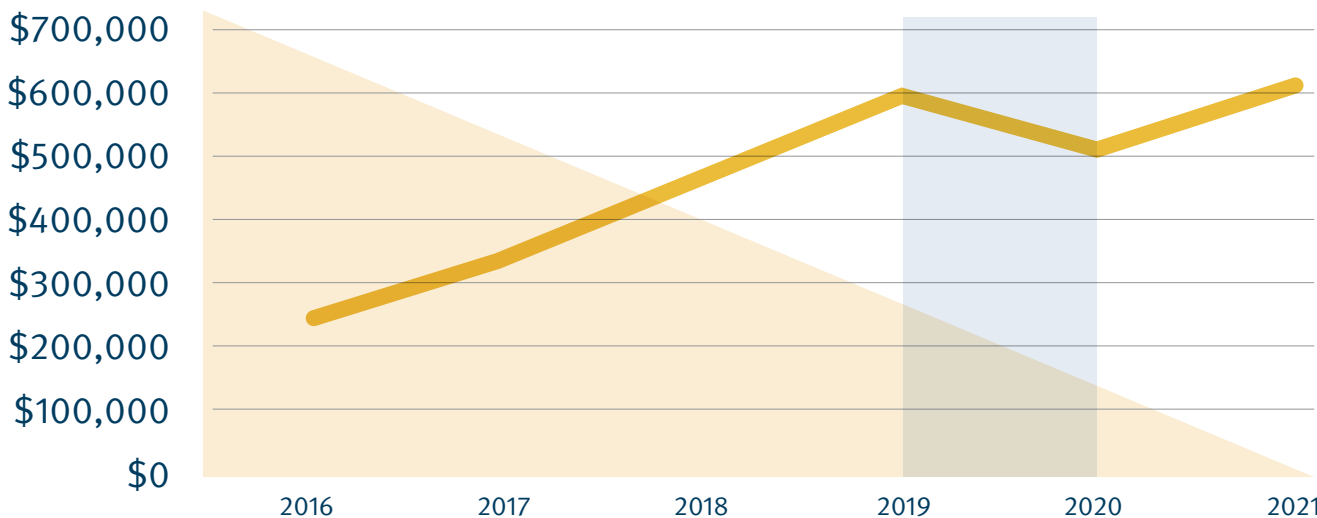
None of this would be possible without our dedicated donors. We count on you every day to help us deliver on our mission, and you have never let Variety children down.

Jeff Liba
Chief Executive Officer

OUR PROGRAMS

- Variety's Special Needs Program
- Variety's Camp Brereton
- Variety's Children's Dental Outreach Program
- **NEW** Variety's Post-Secondary Education Awards

Amount Spent on Programs:



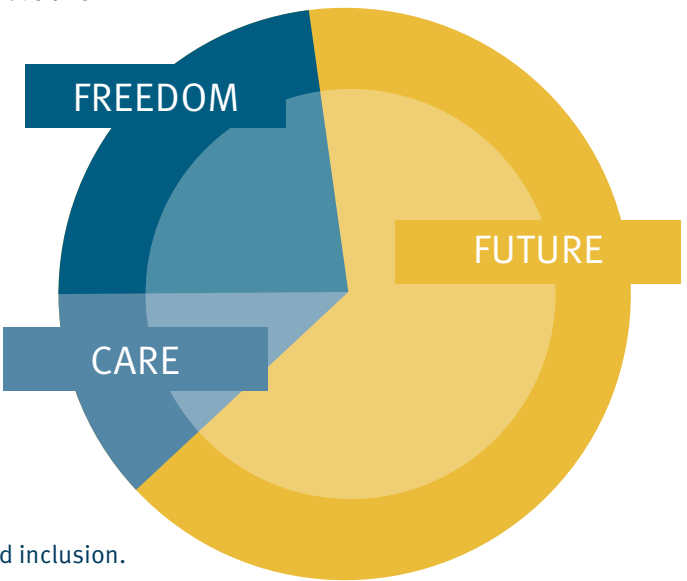
Although Covid-19 has impacted our programs, we have still been able to support **3539 children** this year! We are working hard to ensure we can reach more children in 2021.

VARIETY'S SPECIAL NEEDS PROGRAM

Individual Grants

This pandemic has highlighted the challenges children living with a disability face in accessing the same opportunities as their peers. Inadequate accommodations for accessibility and a lack of available technology meant children living with a disability had a much harder time transitioning during COVID-19. Our organization received many requests when the pandemic began and pivoted to provide funding for virtual therapies, assistive technology for learning along with the needs this program regularly funds of children living with a disability.

This year **\$369,055** in funds was directly spent to help children living with special needs.



- CARE:** Life-saving medical equipment and services.
- FREEDOM:** Life-changing equipment and services for mobility and inclusion.
- FUTURE:** Life-enriching communication equipment, services and education.

171 Children and their families received the equipment and services they needed

219 Requests were approved for services and equipment

\$1647 Average grant amount awarded



Age breakdown of children helps:



VARIETY'S SPECIAL NEEDS PROGRAM

Individual Grants



67%

of families supported through the program are living on **less than \$60,000 per year**



61%

of families were referred to apply for support by partner organizations



84

children received **6 months or more of support** to continue accessing much needed therapies



4.4

average size of a family supported through the program



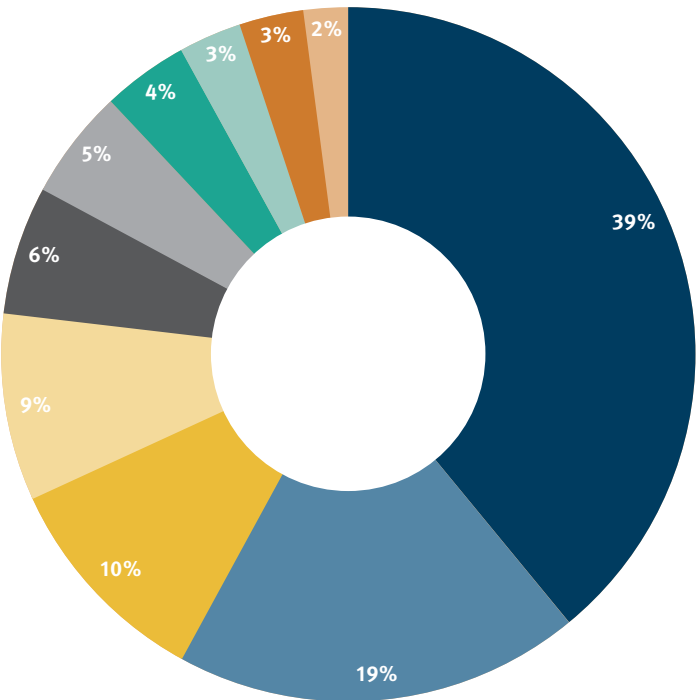
40

referral partners **actively involved** with identifying children in need of support



Most common primary diagnosis of children supported:

- AUTISM
- HEARING LOSS
- DEVELOPMENT DELAYS
- CEREBRAL PALSY
- ADHD
- DOWN SYNDROME
- SPEECH DELAYS
- VISION IMPAIRMENT
- SEIZURE DISORDER
- MUSCULAR DYSTROPHY



The program reached children in 34 communities throughout Manitoba including:

- Dauphin
- MacGregor
- Lundar
- Durban
- Neepawa
- Pierson
- Swan River

75%

of approved requests helped children living in Winnipeg

25%

of approved requests helped children in communities outside of Winnipeg

Equipment & services funded this year...

- 704 Hours of Speech Therapy
- 638 Hours of Respite Care
- 416 Hours of Applied Behavioral Therapy
- 90 Hours of Physiotherapy
- 86 Hours of Occupational Therapy
- 35 Assistive Technology Devices
- 32 Auditory Devices including hearing aids, processor replacements and FM systems
- 6 Adaptive Bikes
- 5 Standers
- 2 High-Low Seating Systems
- 1 Van Modification for Wheelchair Accessibility
- 1 Stroller

AND MORE!

VARIETY STORIES



Ryleigh

Ryleigh is 11 years old and living with autism, ADHD, sensory integration disorder and developmental delays. This online learning period highlighted a huge problem that exists for children living with a disability; most do not own the technology that is essential to their full participation in learning. In most cases, the technology that allows a child to better participate at school is not theirs, instead, it belongs to the division and cannot be removed from school property. Our organization began receiving new requests for assistive technology that started in April due to COVID-19 and we were able to support many children like Ryleigh! *“Technology is integral to meeting Ryleigh’s learning needs in the classroom. The request for an iPad and keyboard would dramatically facilitate her learning at home at this time and in the future. A keyboard with the iPad would ease the tracking of what is on the screen and support her fine motor challenges. A program that converts dictation to text would be tremendously useful for this student as well.”* – RYLEIGH’S PRINCIPAL



Emerson

Emerson is 9 years old and living with autism. When the COVID-19 pandemic arrived in Manitoba, Emerson’s mom feared it would impair her son’s ability to communicate. *“We missed a few appointments and we thought, oh no, this is not going to be good. We were wondering what would happen without seeing the speech therapist in person”. Our organization ensured all children like Emerson we were supporting to access therapy were able to continue with virtual sessions during COVID-19. Emerson was able to remotely connect with his therapist from the safety of home. “We were so relieved we could continue having the speech services, and happy we could do it so easily. Emerson just used his iPad and did sessions via Zoom. This has changed Emerson’s life, having speech therapy. It’s made such a huge difference for him. The speech therapist has been able to help him articulate his words much clearer. He’s improved a lot of his sounds. And it’s given him confidence in being able to speak to people. We’re very grateful.”* – EMERSON’S MOM

Dale is 17 years old and living with cerebral palsy and vision impairment. His physiotherapist reached out to Variety in hopes of getting Dale a Large Evolve Stander. This piece of equipment would benefit Dale greatly by reducing skin breakdown, maintaining his range of motion, and improving his bone and muscle strength. Since receiving his new stander Dale can now give big hugs to his family and look his friends in the eye at school. He has been using this stander every day and its size will last him well into his adult years. *“We finally have everything we needed to get Dale up and on his feet! Thank you all again! This moment was amazing.”* – DALE’S FAMILY



Dale

Myesha is 3 years old and living with Rett Syndrome. She has delayed gross motor skills and low muscle tone because of her condition. Myesha desperately needed regular physiotherapy sessions to work on her ability to stand and use her pommel walker. She needed help learning how to transition from lying down to sitting, and sitting to standing. Her parents are living on a low income and are just not able to afford to cover the cost of physiotherapy sessions. Due to COVID-19 Myesha was not receiving publicly funded physiotherapy sessions for a period of time. Before COVID-19 she was only seeing her publicly funded physiotherapist once every 6 weeks. Through our program, Myesha now has access to weekly physiotherapy sessions at her home and is making improvements already!



Myesha

VARIETY'S SPECIAL NEEDS PROGRAM

Organizational Grants



359

children were able to access
services instrumental to their
growth and development

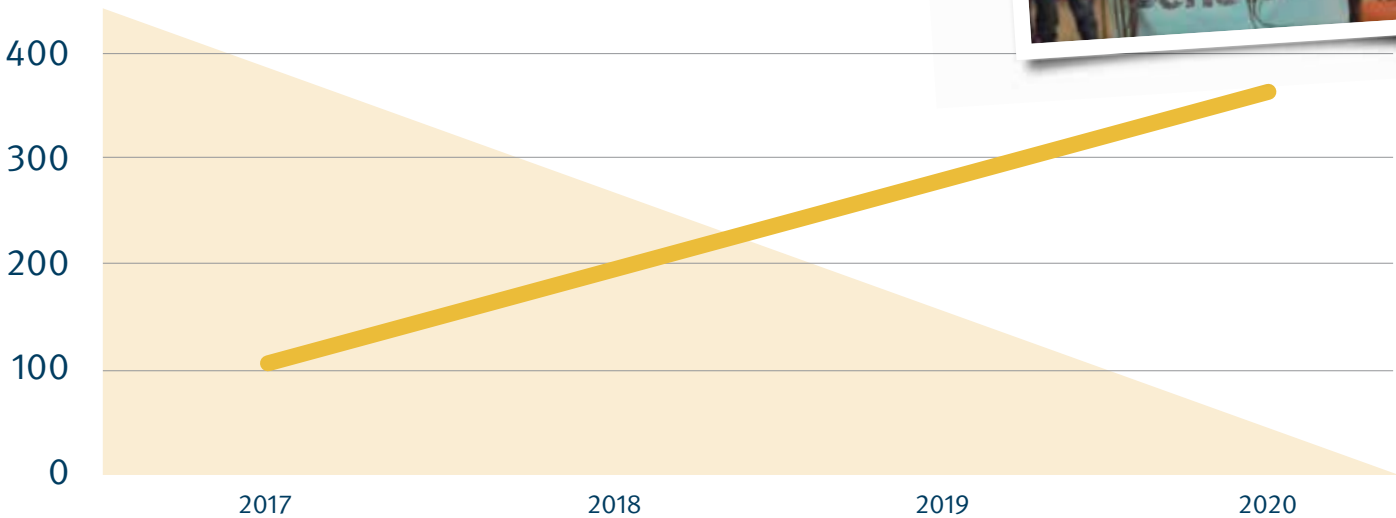


\$55,895

spent to support
organizational grants



Children Supported:



Unfortunately all of our organizational grant programs are school-based and stopped operating in March due to COVID-19. Programs are back to operating as of September

CONTINUED SUPPORT

Adaptive Swim Program

Primary diagnosis of participating students:

Autism 52%, Developmental Delays 22%,
Down Syndrome 12%, Cerebral Palsy 8%,
Seizure Disorder 1%, ADHD 1%, Other Needs 4%

This program began as a pilot in 2017 that included two sessions per week and 45 students. Our partnership with the St. James Assiniboia School Division has since grown and this year the program consisted of 4 sessions per week and accommodated 61 students. The goal of this program is to provide a safe and nurturing environment to teach water safety, increase comfort in the water and improve a student's swimming ability. The hope for the next few years is to add a competitive stream of this program for students who have become strong swimmers.

Kids like "Ellen" who had never swam before, improved so much!

"Ellen is a high school student living with a diagnosis of cerebral palsy. This is Ellen's second year in the program. Ellen had never been swimming before joining our program. She loved being in the water from her first day, and her confidence, water safety knowledge, and balance have improved a lot in two years! Ellen loves putting her face in the water. Ellen can now perform a back rocket glide, float, and flutter kick on her own using a pool noodle. Her educational assistant stays close for safety, provides verbal cues and encouragements, and then helps her recover from her back to standing. To start the year her educational assistant had to support her when she was on her back. Ellen has learned to correct her direction while doing flutter kicks. She kicks stronger with her left leg and weaker with her right leg to straighten her path. Ellen needs more support performing activities on her front, using a denser pool noodle and flutter board because of her spinal posture. Ellen has recently started to practice her skills and explore deeper water while wearing a personal flotation device. She has been working on walking multiple lengths of the pool between shallow and waist or chest deep water with her educational assistant standing by in case she needs help with balance. Ellen really enjoys performing her lesson plan, but then loves to play and socialize with her peers afterwards."



CONTINUED SUPPORT

Early Intervention Speech & Language Program

In partnership with Discovery Children's Centre this program helps identify children who may need extra speech and language support. A Speech and Language Pathologist (SLP) completes formal and informal observations on children under the age of 5 attending the centre. If children are identified by the SLP, supports available that may benefit the child are discussed with the parents.

In the second year of the program 36 children between the ages of 3 and 5 were identified as needing extra speech and language support:

13 children were referred for additional speech and language services

4 children were referred to the child development clinic for a developmental assessment

Others identified were able to receive support from the Centre's SLP and made some great progress!

CONTINUED SUPPORT

Music Therapy in Schools

Variety's Music Therapy program would not be possible without our partnerships with music therapy providers and the support of participating school staff. This year the program expanded to four additional sites, including another site in rural Manitoba; working with a new music therapist partner.

Variety's Music Therapy program improves access and removes barriers to participation and also reduces the financial stress associated with out-of-pocket expenses for families supporting children living with special needs.

This year...

More than **263 children** were able to participate in weekly group music therapy sessions

From **23 different school sites**

Over **4,359 hours of music therapy** were funded

VARIETY'S CHILDREN'S DENTAL OUTREACH PROGRAM

Variety's Children's Dental Outreach Program recently began expanding beyond the capabilities of the successful program between the University of Manitoba, Winnipeg School Division and Variety, by forming partnerships with private dentists in Winnipeg to help reach more children in need. Now we can help children like Azariah & Sebastian!

"While searching for dental care for my 4-year-old daughter who is a cancer survivor we found your program. She is currently experiencing dental decay due to receiving chemo treatments when she was a newborn, but unfortunately, we don't have insurance and are a low-income household with 4 other children. I was wondering if you may be able to help us." Azariah received treatment in February 2020 and her mom sent us this lovely note a few weeks ago. *"She is in great spirits!! She's so happy to have her "new teeth"!! She no longer has sore teeth when she's eating! She loves to show off her teeth bling! Thank you for making things happen so smoothly. We're forever thankful!"* – **AZARIAH'S FAMILY**

Sebastian's parents don't have insurance coverage for dental care, and were unable to cover the cost of the dental care Sebastian needed so they reached out for help. *"We are beyond grateful and thankful for this help we received from you! This miracle come at very difficult time, our family was going through a rough time and you made it extremely pleasant even with the new "normal". Both Variety and your dental partner are some of the nicest people I ever met. The dentist made this a very smooth experience. Sebastian was in good hands and got the proper treatment very quick. He actually lost his first tooth that day! (It was very loose so the dentist just took it out for him) below is a picture just after his surgery at home. Just wanted to thank you from bottom of my heart!"* – **SEBASTIAN'S FAMILY**

Variety's Children's Dental Outreach Program also continued for its 15th year, providing preventative education, dental screenings and free treatment to children from 17 schools in the Winnipeg School Division. Despite COVID-19 only 4 clinic days were missed so the program still helped hundreds of children access the care they needed.



Azariah



Sebastian

This year ...

3009 children were screened for potential oral health problems

1486 treatments were provided to treat children's oral health problems

281 children in need of urgent treatment received care at the University of Manitoba Dentistry Clinic

17 schools participated in the program



VARIETY'S CAMP BRERETON

Variety's Camp Brereton strives to provide all qualifying, under-privileged, disadvantaged, and children living with a disability in Manitoba an equal opportunity to experience camp and create lasting friendships, build independence, leadership, and to "just be kids" in an inclusive and accessible environment. Unfortunately due to COVID-19 Variety's Camp Brereton was unable to welcome children this year. The Government of Manitoba instituted a ban on all overnight camps throughout the province which is still in effect.

Our organization was able to complete the inside renovations of our camper cabins this summer and worked on finalizing plans to replace our existing and aging washroom building.

We are hopeful we can welcome children again to Variety's Camp Brereton in 2021.

NEW PROGRAM

VARIETY'S POST-SECONDARY EDUCATION AWARDS

Our 1st education awards were given to 2 deserving students living with a permanent disability in August. Our organization decided to begin this program to help remove the additional barriers youth living with a disability face in accessing post-secondary education.

RECIPIENT 1

"I am sincerely honored to be one of the first recipients of a Variety Post-Secondary Award. I was happy and appreciative to learn about this exciting news. Thanks for your generous support, and your valuable trust in my abilities towards success and achievements."

"As a student with a disability - I am a bilateral amputee, I lost both my legs after surviving a devastating house fire at 5 months age - then growing up adapting on the basic prosthesis that enabled me to live my life to the fullest, and to walk to my best place ever; school because I have believed since my childhood that education is the priority in my life. My life hardships continued living in a war zone in my home country then fleeing to live in a refugee camp, and ending up living by myself in Canada. All these hardships have taught me how to be a stronger person, a better human who feels others pain, and more appreciative of every single thing."



Over my life, completing my education was a clear goal that turned into a dream - the dream came to be true by starting my classes, but with some financial hardships due to my inability to work most part-time jobs due to recoveries after couples of surgeries. So, this award is going to greatly help me and support my education plan. I am currently enrolled in the general science program with an interest in being a biology major. I plan to pursue a career in pharmacy upon graduating and after graduation, I plan to attend Pharmacy school." - **AMEEN**

RECIPIENT 2

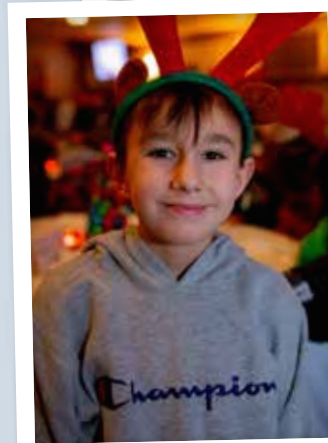
"As a student living with Attention Deficit Disorder I struggle with maintaining a full-time student course load and a job simultaneously. In order to pay for my schooling, I work full-time during the summer and work weekly shifts during fall and winter. However, due to the current COVID-19 pandemic I was let go from my summer position and for the first time in four years I was unsure of how I was going to pay for my schooling. Receiving this award has immediately lifted the financial stress off of my shoulders and I am very thankful. I am excited to start my 3rd year of studies working towards my degree in psychology." - **JAIMIE**

OUR VARIETY AT WORK

Variety's Winter Wonderland

Variety hosted its 2nd annual Winter Wonderland on December 3rd and December 4th, 2019 for 619 children and staff from 10 deserving schools. Children that attended let us know their favorite parts of the afternoon included appearances by Princess Anna and Queen Elsa, Santa and Mrs. Clause. They also loved the close-up magicians, getting their faces painted and the sing-along holiday carols. We understand how stressful the holiday season can be, especially for families experiencing economic disadvantage and this event provides a meaningful outing for children.

"On behalf of Donwood School, I would like to extend our appreciation for a wonderful day yesterday for our students. The excitement in their rooms and the comments of, "This was the best day ever!" when they arrived back to the school was a true indication of the joy this event brought to them. Thank you for thinking of us. Your organization's generosity was much appreciated!" - **PRINCIPAL, DARLENE**



Events for our Variety Families

Each year we work with some amazing partners to ensure our Variety kids and their families have fun-filled opportunities to spend time together. We greatly missed the ability to send our families to events this year. COVID-19 impacted all large and small scale events in our city since March.

This year

49

Families Attended

11

Outings including tickets to Moose Games, Concerts & Holiday Season Shows



SIGNATURE EVENTS

Variety's Gold Heart Gala

Variety's Gold Heart Gala is always one of our most anticipated events of the year. This glamorous evening is a celebration of the families we support, but also our donors, sponsors and volunteers who constantly strive to make a difference in the lives of children living with special needs and experiencing economic disadvantage.

Amid the growing concerns about COVID-19 we had to cancel our Gold Heart Gala. This gave us an opportunity to find a different way to ensure we can continue to make a difference in the lives of children living with special needs and their families, who need our assistance.

At this year's Gold Heart Gala we had planned on honouring Louis Trepel with our first Lifetime Achievement Award. In order to properly thank Louis for the 43 years of tireless work and efforts he has put into supporting Variety's children and other deserving communities in Manitoba, we have made the decision



LOUIS TREPEL & WT GROGAN

to formally present Louis with this honour at a later date. Louis is supportive of our decision, and also recognizes that Variety's families need our help now more than ever.

While these are extremely uncertain times we are currently navigating, one thing is for certain - the families we support were at a financial disadvantage prior to this and are among the population most impacted by the economic fallout of this pandemic. Because of this Louis and his partner WT made the incredibly generous offer to match, dollar for dollar, every donation made to Variety before April 30th up to **\$30,000.00!**

We are grateful for everyone's support of Louis and WT's matching gift campaign as well as converting their tickets or table purchases into direct donations. Our 2020 Gold Heart Gala may not have been a successful in person event, but we were successful in still making sure Variety's kids got all the urgently needed equipment, supplies and services.

Variety's Drive "Fore" the Kids Golf Classic

Variety's Drive "Fore" the Kids Golf Classic was held on August 31st, 2020 at Niakwa Country Club. We are so grateful for everyone's generosity towards Variety's kids living with special needs.

Variety was fortunate to be able to safely hold a golf tournament during a time like this. The day was complete with a virtual silent auction, and for the first time ever, a very successful virtual 50/50 draw!

\$100,000 was raised at this year's tournament because it was filled with caring golfers and donors. 18 children were directly supported due to the generosity of our attendees. Special thanks goes out to Pratts Wholesale & Food Service, Building Products & Concrete Supply, Lehigh Cement, Domino's, Exceldor, One Great City Brewing Co & Arthur J. Gallagher Insurance for the exceptional sponsorship of our event.



COMMUNITY FUNDRAISING EVENTS *in support of Variety*

Variety is grateful to our community for continuing to make a difference in the lives of Manitoban children. We all know this year has been a difficult one, events have been cancelled or dramatically altered; despite the current pandemic, the people in our community haven't stopped supporting Variety!



With everyone's support, our 2019/20 fiscal year was one of the best; having received over \$60,000 in donations from members of the public who hosted an event or fundraising activity for Variety.

For the first time ever, we were selected as one of the charities of choice for one of the Kinsmen Jackpot Bingo's weekly events bringing in over \$32,000. We also received over \$12,000 in donations from the Snoman license plates campaign.

Other events/campaigns such as the Maple Leaf Construction Holiday Party, Jenna Rae Cakes Heart Month fundraiser, Carlton Froese's hockey event, the Original Pancake House's take out day campaign and a few others, help bring in another \$48,000!

We are very grateful for all the organizations and people who hosted community fundraising events this past year. Events of any size can make a strong impact on Variety's kids.



Thank you all so much for your time and dedication towards Variety's kids.

VOLUNTEERS

VARIETY'S SUPPORT SQUAD



74

Dedicated Volunteers



1,100

Hours Contributed



\$14,300+

Cost Savings to Variety

In a day and age where time is a precious commodity, it's important to find the right words to thank volunteers who take time and energy from their busy lives to help out. This year, we have had to learn new ways to engage volunteers, especially our volunteer Board of Directors and public committee members because of the decrease in public volunteers and events due to COVID-19. Serving on a board of directors or heading up a committee takes a lot of time and effort. People who share their time and expertise to this extent deserve a special thank you message that acknowledges their unique contributions. This year over 687 tracked volunteer hours were fulfilled by individuals on our Board of Directors and public committee members.

It takes the dedication of committed volunteer leaders to empower Variety so we can support Variety kids and their families each year. Thank you so much to all our amazing and volunteers for continuing to enable Variety to help children living with special needs and experiencing economic disadvantage.

Variety would like to congratulate our Board Member and Community Engagement Committee Chair, **Peter MacKenzie** for receiving Variety's 2020 Jean Tate Volunteer of the Year Award.

Peter, you are an inspirational leader, lighting the way for other Board Members and volunteers alike. Thank you for your commitment to Variety's kids.



PETER MACKENZIE
Board Member and Community Engagement Committee Chair

SPECIAL THANKS

*To all our generous donors and partners.
We'd especially like to thank:*

Variety's Board of Directors

EXECUTIVE COMMITTEE

Lisa Cefali - President / Chief Barker
Brant Harvey - Legal Counsel
Sheena Roscoe - Treasurer
Meaghan Wilford - Secretary

DIRECTORS

John Ross Bonanni
Terence Karacsony
Yaffa Ludwig
Peter MacKenzie
Niall Nazarko
Dustin Ready
Danica Sabourin
Susana Scott

Variety Staff

Jeff Liba
Amanda Henry
Ashley Irwin
Kierra Koblun
Heather Milne

Variety International Ambassador

Louis Trepel

Key Partners

FUTURE SUPPORTERS

Arlene & Allan
Anonymous
The Winnipeg Foundation

ABILITY SUPPORTERS

Adrian & Maylene Cancilla Foundation
Beverly Hills Teddy Bear Co.
Building Sustainable Communities Program
Cambrian Credit Union
Heidi & Rennie Balciunas
Kinsmen Club of Winnipeg
Louis & WT
Pratts Wholesale & Food Service
Gerry & Barb Price
Red Planet Group
The Estate of Jean Irene Sanderson
Wow Wee Canada Inc.

FREEDOM SUPPORTERS

The Pollard Family Foundation
Puchniak Family Fund
Rodney Steiman
Snoman
The Thomas Sill Foundation
Waterside Development Corp.

CARE SUPPORTERS


Best Sleep Centre
Carol & Barry McArton
Contemporary Printing Services
Contempra Signs
Earl & Cheryl Barish
Hugh & Margaret Campbell Charitable Fund
John Ross Bonanni Medical Corp
Legacy Bowes Group
MacDon Industries Ltd.
Marilyn Trepel
Price Industries
R.S. Harris Ltd.
The Keg Steakhouse & Bar – Southside
Tipi Insurance Partners
WGI Westman Group

FINANCIAL REVIEW 2019-20

Variety, The Children’s Charity of Manitoba, Inc. Statement of Financial Position SEPTEMBER 30

Assets	2020	2019
Current Assets		
Cash	\$ 331,940	\$ 359,732
Accounts receivable	30,975	103,141
GST recoverable	6,818	16,758
Prepaid expenses	43,035	26,659
	412,768	506,290
Internally Restricted Cash	22,168	390,236
Internally Restricted Investments	481,797	-
Construction In Progress	17,332	-
Capital Assets	793,612	943,105
	\$ 1,727,677	\$ 1,839,631
Liabilities and Net Assets		
Current Liabilities		
Accounts payable and accrued liabilities	\$ 65,497	\$ 53,586
Donations payable	8,662	11,972
Current portion - obligations under capital lease	-	4,594
Deferred revenue	316,329	281,037
Current portion of deferred contributions	160,275	158,423
	550,763	509,612
Deferred contributions	592,275	732,440
	1,143,038	1,242,052
Net Assets		
Invested in capital assets	58,395	47,648
Internally restricted	503,965	390,236
Undesignated	22,279	159,695
	584,639	597,579
	\$ 1,727,677	\$ 1,839,631

Approved on behalf of the Board:

 Director

 Director

The accompanying notes are an integral part of these financial statements.

FINANCIAL REVIEW 2019-20

Variety, The Children’s Charity of Manitoba, Inc.

Statement of Operations

FOR THE YEAR ENDED SEPTEMBER 30

	2020	2019
Revenue		
Fundraising and donations	\$ 956,294	\$ 1,140,789
Amortization of deferred contributions related to capital assets	159,349	149,967
Camp Brereton	46,077	124,511
Gold Heart	-	510
Bank Interest	3,322	9,114
Investment income - dividends and interest	8,807	-
Variety Heart Centre settlement	-	390,236
Canada Emergency and Temporary Wage Subsidies	31,430	-
	\$ 1,205,279	\$ 1,815,127
Expenses		
Administration and Management	\$ 440,543	\$ 417,334
Fundraising	277,458	404,820
	718,001	822,154
Income before programs	487,278	992,973
Programs		
Adaptive Swim	\$ 5,382	\$ 8,093
Camp Brereton	48,006	105,106
Dental Outreach	37,500	30,000
Early intervention speech and language	5,846	8,500
Music therapy	44,667	54,458
Special Needs	369,055	383,177
	\$ 510,456	\$ 589,334
Excess (Deficiency) of Revenue Over Expenses Before Other Items	\$ (23,178)	\$ 403,639
Other Items		
Realized loss on sale of investments	\$ (8,458)	\$ -
Unrealized gain on investments	18,696	-
	10,238	-
Excess (Deficiency) of Revenue Over Expenses	\$ (12,940)	\$ 403,639

The accompanying notes are an integral part of these financial statements.



**Together we can do so much more!
You can help children of all abilities
reach their potential.**

Hear from us!

Stay informed about Variety by signing up for our newsletter. Email admin@varietymanitoba.com to hear all the news!

Partner with us! Join our team of corporate and community partners to make an impact through opportunities like hosting a golf tournament, becoming a volunteer or sponsoring an event. Email admin@varietymanitoba.com

Like us on Facebook and follow us on Instagram and Twitter to stay up to date on our latest news, stories and videos. [@varietymanitoba](https://www.instagram.com/varietymanitoba)



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