



2020/2021 • ANNUAL REPORT



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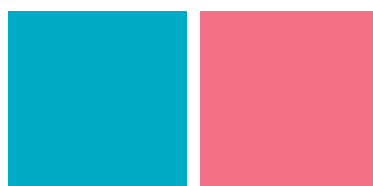
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WHO WE ARE

■ **OUR VISION**

To be the premiere children's charity in Manitoba that raises sustainable funds to provide help and hope to children of all abilities, one child at a time.

■ **OUR MISSION**

Stepping in where government, healthcare, and other funding ends to provide direct assistance to children in Manitoba living with special needs and experiencing economic disadvantage.

■ **FOUNDATIONAL VALUE**

Inclusion - We strive to create a world where all children play, learn and live together and are provided equal opportunity.

■ **CORE VALUES**

COLLABORATION - We work together with other partners in the community to ensure the needs of Variety children are met in the most efficient and timely manner possible.

COMPASSION - We demonstrate empathy and show a heartfelt passion and desire to help improve the lives of Variety children and their families.

■ **OUR STRATEGIC PRIORITIES 2020-2022**

1. Promoting Variety to a new diverse audience with a simplified, unified voice
2. Make it easy for Variety families to connect
3. Variety's Special Needs Program will be the premiere provider of specialized equipment, programs and services for children living with special needs in Manitoba
4. Variety's Camp Brereton will be a premiere accessible children's camp in Manitoba
5. Variety Children's Dental Outreach Program
6. Increase sustainable fundraising activities
7. Variety Board of Directors governance & nominating process

MESSAGE FROM OUR CHIEF BARKER

“2021 – Congratulations,
All the Best and Farewell.”



As I reflect on my last year as Chief Barker, I am filled with warmth and pride of what Variety the Children's Charity of Manitoba has accomplished and what it does for the children of Manitoba. So many children and their families have entered our Variety world and we have all been blessed in so many ways by this interaction and relationship. Lives have been changed by the support that has been received and for the Variety volunteers and operational team who have been a part of the giving, their lives have also been touched in such a good way.

I would not have guessed that we would be in a second year of the pandemic, however am pleased that greater hope has arrived with a better understanding of how to protect each other, how to keep living and how to keep giving in this newly modified world.

Being a part of the global organization, Variety International, we have been fortunate to all learn from each other and update and modify to meet the needs of the many children needing our support. Forty – four tents around the world with a common mission and with very common opportunities and challenges, are able to seek out areas to collaborate on and creative methods of delivering true impact. I am amazed at the level of commitment towards this Variety mission that exists amongst the like-minded people I am privileged to work with all around the world! It provides me with a sense of hope that despite the trials of the world's situation in any aspect, the need to help our kids will always exist and there are always people willing to assist.

Variety holds a special place in my heart. As a young child, I looked forward to watching the Telethon each year. At twenty-two I was re-introduced to Variety as a member of the Variety Gala Dinner committee, working with a volunteer group of ambitious and talented women who spent many hours on the numerous details needed to host an extravagant evening to raise money. The pull to do good on a volunteer basis, then grew to the desire to become a nonprofit leader myself, where my focus would be impacting the lives of youth through education through that organization. I was advised

that in the nonprofit world my passion for the mandate would carry me through in achieving success for the organization – and what sage insight that was then and even now!

These past 7 years I have been honored to be a part of this nonprofit world, in the capacity as a board member and then as the Chief Barker. I would like to thank the incredible Board Members I have worked with and also Jeff Liba and his team in bringing our vision to life – to be the premier children's charity in Manitoba that raises sustainable funds, to provide help and hope to children of all abilities, one child at a time.

I reflect on our key strategic priorities, of these past 4 years as Chief Barker- A simplified and unified voice for variety; promoting the Variety cause to a new diverse audience; make it easier for Variety families to connect; ensuring Variety's Camp Brereton is a premier, fully accessible children's camp; that our Special Needs Program will be the premier grantor of equipment, products and services to children, and to increasing our sustainable, fundraising activities – I am pleased to say we have met major milestones within each one!

I would like us to be able to say we are all part of the Variety Family - some at the Receiving end and some at the Giving End – and many at both ends. This is what motivates me in doing what I can. I would like to thank all our donors, volunteers, and partners who relate to Variety for all that you have given this past year and continue to give. As I move on to my new role, as Past Chair, I look forward to continuing to be a part of the Variety family in every way that I can, creating new opportunities for further engagement so that we can continue to live up to our Variety Promise – Any Child, Any Need, Every Day.

Thank you and Best Wishes for the Upcoming Year!

Lisa Cefali, Chief Barker



MESSAGE FROM OUR CEO

“We optimistically look forward to another
year of growth in our upcoming 2021-2022...”

Thank you to each of our donors who continue to support the life changing work Variety, the Children's Charity of Manitoba does on behalf of children of all abilities during our 2020-2021 year.

No one ever imagined that we would still be dealing with COVID-19. The toll it has taken and the affects it has had on all of us both personally and professionally cannot be understated. However, it is with sincere gratitude that the work Variety does has been uninterrupted. We continue to adapt to our environment and remain flexible in our efforts.

One such area is our Gold Heart Gala. Despite not having a Gold Heart Gala for the second straight year, I am pleased to report that our revenues have rebounded to pre-COVID times. This was a result of several key factors.

- Our dedicated staff team strategically sought new sources of revenue,
- Our generous donors stepped up and many increased their support,
- We established new key relationships with generous donors like Kinsmen Clubs of Winnipeg and Dominos Pizza,
- We increased our community fundraising efforts, and
- We increased our granting relationships; accessing government subsidies that we qualified for.

We have adapted our programming throughout the year. Due to the challenges of navigating through the pandemic, our programming was at times reduced, delayed or cancelled. As a result, its associated direct costs fluctuated. Variety ensured that we reallocated available funds from affected programming to our special needs program to make sure we were helping as many children as possible.

Sadly, Variety's Camp Brereton remained closed for a second year. While we were not able to host the 1000+ children camp normally impacts, we did spend the summer making a number of improvements and upgrades such as, cabin renovations and removal of obstructive brush. Plans continue for the new main washroom pavilion. Once completed, the addition of this new modern building will provide a safe, comfortable and accessible washroom facility in close proximity to our camper cabins.

We optimistically look forward to another year of growth in our upcoming 2021-2022 where we will recognize Louis Trepel with our inaugural Lifetime Achievement award at our Gold Heart Gala on May 7, 2022. We are delighted to honour Louis' immeasurable impact over 44 years of dedication to Variety Manitoba and his involvement with so many other local charitable organizations.

We would not be able to do the work we do without an incredible Board of Directors. Thank you to our outgoing Chair – Lisa Cefali for her insight and leadership. At the same time, we welcome our new Chairperson – Peter Mackenzie. Peter was recognized as our Volunteer of the Year last year and is excited to take on this new role.

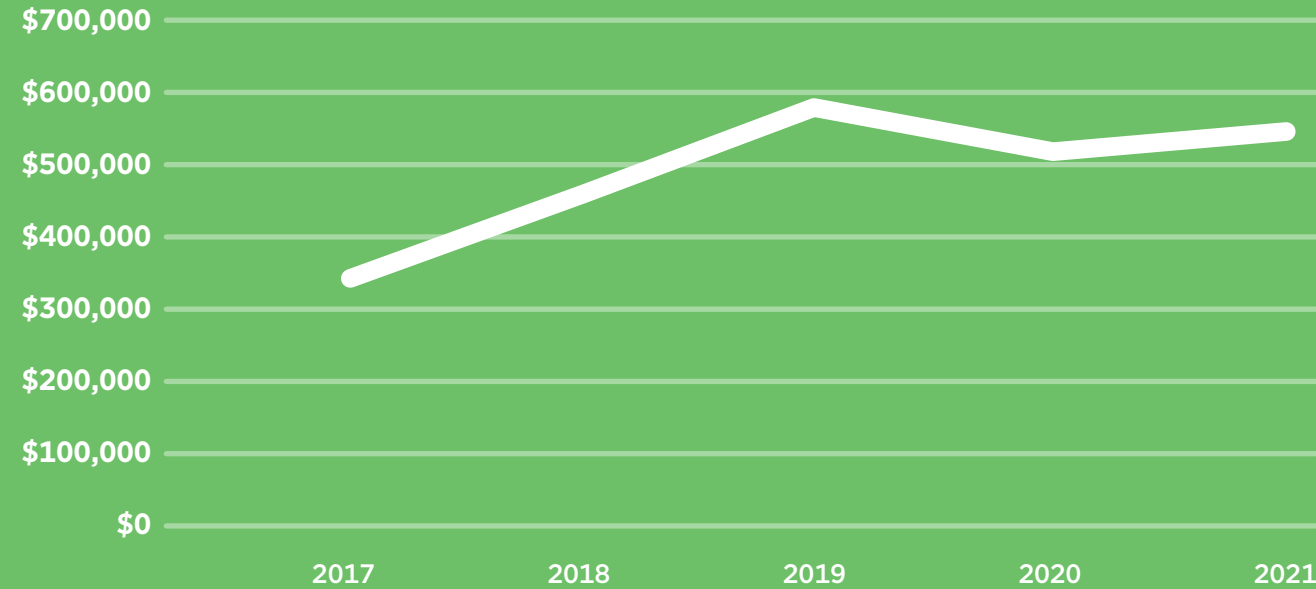
As an organization, we exist because of the extensive unmet needs of children in our community. Variety is committed to helping these very deserving children overcome the many obstacles they face on a daily basis, ensuring that every child has the same opportunity to grow, learn and meet their potential.

Jeff Liba, Chief Executive Officer

OUR PROGRAMS

- **Variety's Special Needs Program**
- **Variety's Children's Dental Outreach Program**
- **Variety's Post-Secondary Education Awards**
- **Variety's Camp Brereton**

AMOUNT SPENT ON PROGRAMS:



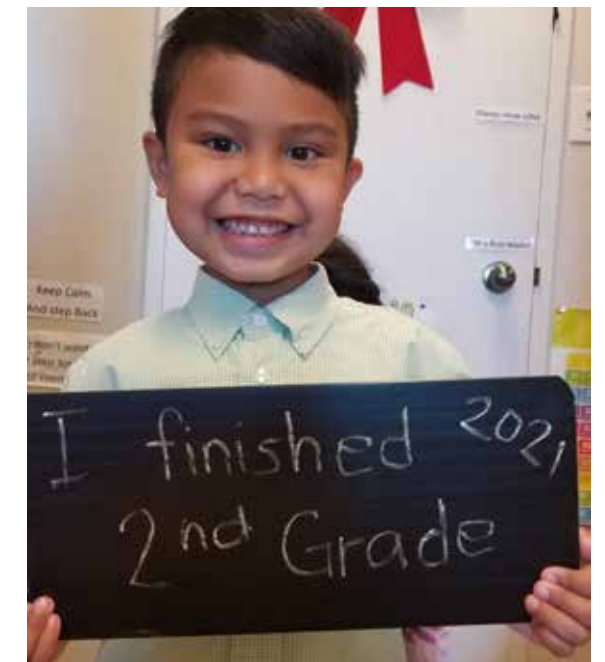
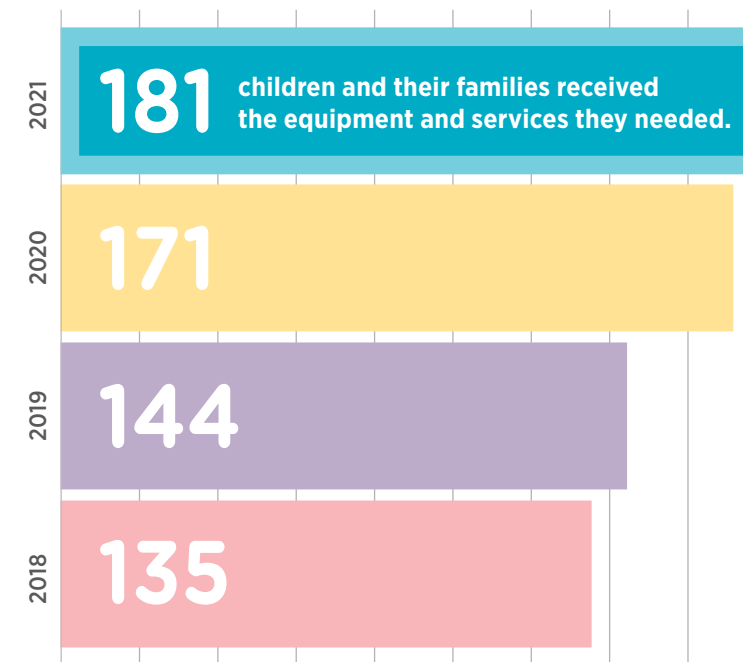
COVID-19 has impacted all our programs, some more than others but we have continued to help children in our community. Funding spent on our programming has remained stable thanks to our generous donors and even allowed for growth in our Special Needs Program and Post-Secondary Education Awards.

VARIETY'S SPECIAL NEEDS PROGRAM

Individual Grants

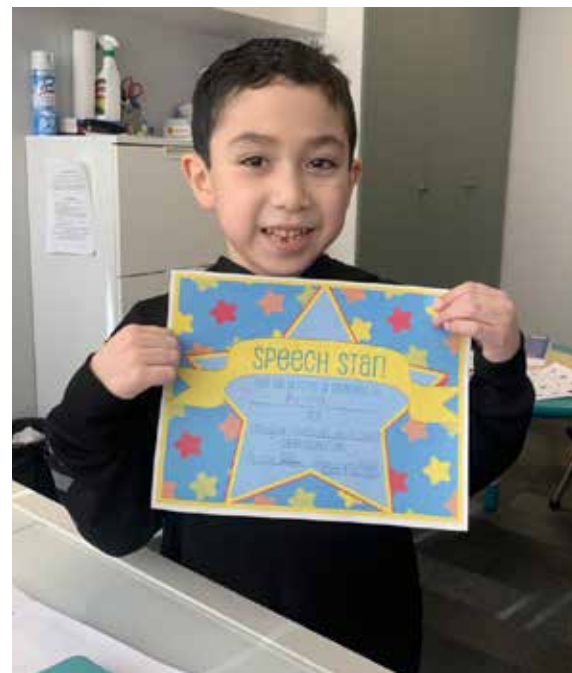
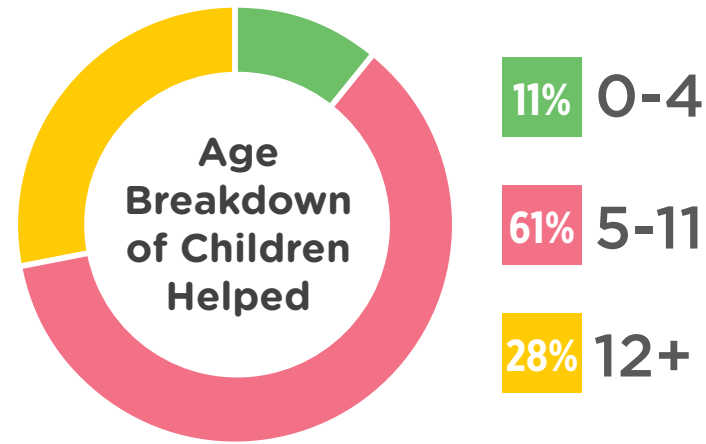
Through Variety's Special Needs Program children living with special needs gain access to an array of opportunities to actively participate with their peers and break down barriers. As the COVID-19 pandemic continued our organization carried on providing support to access virtual therapies and assistive technology for learning, along with the needs this program regularly funds. In our 2020-2021 fiscal year more children were helped than ever before!

This year **\$407,655** was directly spent to help children living with special needs.



VARIETY'S SPECIAL NEEDS PROGRAM

Individual Grants



223 Requests were approved for services and equipment

\$1,828 Average grant amount awarded

3 Average size of a family supported through the program

\$55,000 average household income for supported families

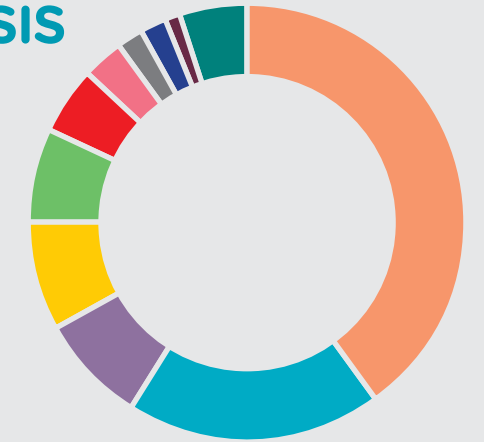
55% of families were referred to apply for support by partner organizations

42 referral partners actively involved with identifying children in need of support

45% of families reapplied for additional support needs for their child through the program

94 children received 6 months or more of support to access much needed therapies

MOST COMMON PRIMARY DIAGNOSIS OF CHILDREN SUPPORTED



- 40% Autism
- 19% Hearing Loss
- 8% Speech Delays
- 8% Developmental Delays
- 7% Cerebral Palsy
- 5% ADHD
- 3% Muscular Dystrophy
- 2% Rett Syndrome
- 2% Down Syndrome
- 1% Vision impairment
- 5% Other

EQUIPMENT & SERVICES FUNDED THIS YEAR

- 1152 Hours of Respite Care
- 828 Hours of Speech Therapy
- 632 Hours of Applied Behavioral Therapy
- 426 Hours of Autism-Specific Programming
- 227 Hours of Physiotherapy
- 101 Hours of Academic Tutoring
- 74 Hours of Occupational Therapy
- 49 Assistive Technology Devices including Ipads and laptops
- 29 Auditory Devices including hearing aids, processor replacements and FM systems
- 2 Adaptive Bikes
- 2 Strollers
- 1 Wheelchair Ramp

76%

of approved requests helped children living in Winnipeg.



24%

of approved requests helped children in communities outside of Winnipeg.

The program reached children in **33** communities throughout Manitoba including:

- BLUMENORT
- ERICKSON
- MITCHELL
- NEWTON
- OAK LAKE
- ST. CLEMENTS
- WOODRIDGE
- ROBLIN

VARIETY STORIES

NATHAN



As part of Nathan's autism diagnosis he has sensory processing and self-regulation challenges. Nathan consistently drops heavily into chairs, slumps, walks heavy and bumps into things. Nathan needs strong input to his muscles and joints to get a sense of where his body is in space to feel regulated. His family has been through many chairs and bed frames for Nathan and this has been hard on them financially; replacing furniture multiple times. The Norix Rock Smart Chair is specifically designed to meet the needs of people like Nathan. It is highly durable and easily cleaned. The one piece design and rear bumper prevent over rocking and the chair has been proven to provide a calming, safe, and comfortable seat for people requiring rocking for self-regulation. As you can see by the huge smile on Nathan's face he loved his new chair!

HENRY



Henry was born with a condition called Arthrogryposis Multiplex Congenita (AMC). Early and consistent intervention and care is really important for Henry's development. Physiotherapy, occupational therapy and a series of surgeries will help Henry be as independent as possible. Unfortunately, because these surgeries could really help Henry, he was deemed not eligible for publicly funded supports including respite care. Henry's family really needed respite support to ensure Henry receives all of his therapies after each surgery and his parents can continue to work. *"We were able to find a wonderful respite worker and the family is thrilled with her support and are so thankful! Henry is already showing more progress in his development and openness to exploring new things, and having new experiences with her. Mom and Dad have had a bit more time for self-care and to better manage their schedules, and Henry's needs."* - **Family's Rehab Counsellor**

CHARLENE



Charlene is 3 years old and living with severe hearing loss. Due to the pandemic Charlene was unable to have in-person therapy sessions. Her family was unable to afford a computer to access her therapy sessions virtually. Variety's Special Needs Program provided Charlene with the technology she needed to once again connect with her therapists. *"I'm so happy to share this photo of Charlene during her online/virtual lesson with her teacher for the deaf and hard hearing program. This photo was taken in January, after we received the iPad and keyboard from Variety. It has been such a great help for my daughters learning, interaction and communication skills for the past several months. Charlene is developing her listening and speech skills! Our family is very thankful for your organization and for helping kids who need assistance with their development."* - **Charlene's Family**

GRACIE



Gracie is 10 years old and living with a rare genetic disorder called CDKL5. Gracie is dependent on her caregivers for all activities of daily living and uses a manual wheelchair for mobility. Her family recently moved and struggled to figure out how to get Gracie safely in and out of their house. An outdoor lift would not work because their front stairs were too small. They found a company that would help them build a custom ramp attached to the deck of their home but simply could not afford to cover the cost. Gracie was getting too heavy and tall to carry so the ramp was needed to reduce the chance of injury to both parents *"Thank you Variety for funding her wheelchair ramp. You have no idea how much we needed the ramp and for Gracie to safely enter and exit her home. You have saved our family from so many potential challenges this winter."* - **Gracie's Mom**

VARIETY'S SPECIAL NEEDS PROGRAM

Organizational Grants



\$58,160

spent to support organizational grants



We were unable to capture pictures of the program due to COVID-19 regulations on visitors in schools. These photos are from prior years.

186

children were able to access services instrumental to their growth and development

CONTINUED SUPPORT

MUSIC THERAPY IN SCHOOLS

By adapting to COVID-19 regulations, Variety's Music Therapy program was able to operate during the 2020-2021 school year. Most sites ran in-person music therapy sessions. The sites ensured students came from the same cohorts, masks were worn and each student had their own instrument kit that was sanitized before and after use. Some sites also operated using Microsoft teams so programming could occur virtually.

This year 18 school sites participated, 4 were unable due to restrictions within their school division.

186 children benefited from participation in weekly music therapy sessions

6,509 hours of music therapy were funded



- 33% Autism
- 16% ADHD
- 12% FASD
- 9% Developmental Delays
- 9% Behavioural/Social Challenges
- 5% Multiple Diagnoses
- 4% Down Syndrome
- 12% Other

DUE TO COVID-19 RESTRICTIONS THESE PROGRAMS WERE UNABLE TO RUN:

ADAPTIVE SWIM PROGRAM

In partnership with the St. James Assiniboia School Division this program supports students living with special needs by providing a safe and nurturing environment to teach water safety, increase comfort in the water and improve a student's swimming ability.

*THIS PROGRAM IS SET TO RESUME IN EARLY 2022.

EARLY INTERVENTION SPEECH AND LANGUAGE PROGRAM

In partnership with Discovery Children's Centre this program helps identify children who may need extra speech and language support. A Speech and Language Pathologist (SLP) completes formal and informal observations on children under the age of 5 attending the centre.

*THIS PROGRAM RESUMED IN SEPTEMBER 2021.

VARIETY'S CHILDREN'S DENTAL OUTREACH PROGRAM

Variety's Children's Dental Outreach Program continued for its 17th year providing preventative education, dental screenings and free treatment to children in need. A total of **1,381 children** were screened for potential oral health problems. **729 treatments** were provided to treat oral health problems for **210 children**.

Unfortunately, COVID-19 had a larger impact on the program run in partnership with the University of Manitoba and the Winnipeg School Division. Due to restrictions within schools and remote learning periods throughout the year the number of children screened through the program was down **50%**. In 2019, Variety began forming partnerships with private dentists to help more children who did not attend the schools serviced by Variety's Dental Outreach Program. The number of children supported through this new avenue increased despite challenges caused by COVID-19. Children like Zaint and Aliah were able to receive life-changing treatment!

"Thank you for all your help with my son's dental work. He is feeling very well now after his treatment! Because of the pandemic, we lost our health insurance coverage when my husband was laid off. My son has been complaining about his teeth for a while so we decided to search online to find some help. Covering the cost of dental care as a low income family was not an option. We came across your program and reached out and quickly got a reply. My son was scheduled to be checked by the dentist right away and got the treatment last week. Now he is doing great and not complaining about toothaches every time he eats. Thank you for all the help that, we really appreciate it. He is always smiling now." - **Zaint's Family**



ZAINT



"We want to sincerely thank Variety and their dental program for the amazing contribution they made toward the future health and well-being of our 5 year old daughter. We are from the Philippines, and recently moved to Canada to reunite with our family. We are thankful our daughter was able to receive free emergency dental care. It is so extremely helpful for her teeth to be fixed. Before she had tooth decay and some rotten molars and we could not fix them in our home country. She was suffering for years. She had a toothache nearly every single day and she could not sleep at night. Now thanks to Variety, she's better. She can eat well again, and the toothache does not bother her anymore. We are so thankful to the people who helped our daughter and families like us who cannot afford the cost of dental care." - **Aliah's Mom**

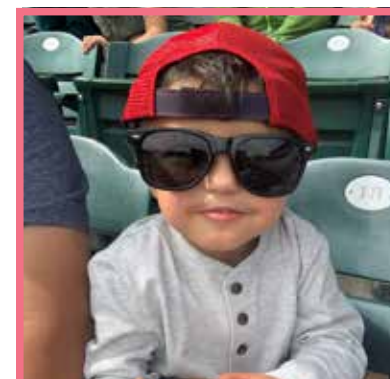
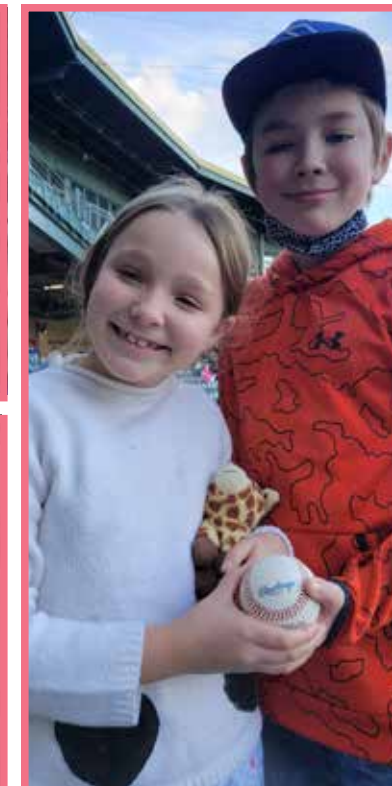
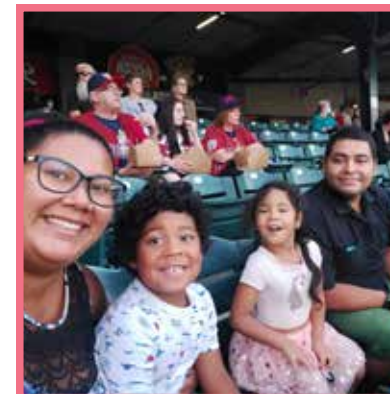
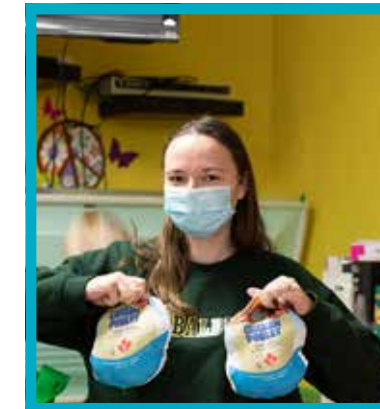
ALIAH

OUR VARIETY AT WORK

VARIETY'S WINTER WONDERLAND

Variety knows first-hand how the holiday season can be an incredibly stressful time of year for families experiencing economic disadvantage, which is why we created Variety's Winter Wonderland - an annual event that provides a meaningful holiday outing for disadvantaged children. Due to the pandemic we were unable to hold the event in its typical form - so we created the Winter Wonderland Holiday Hampers Program.

On December 8, 2020 distribution of 150 family food hampers and 600 kids' gifts to Plessis Resource Centre, Woodydell Family Resource Centre, Gilbert Park Resource Centre, and Wolseley Family Resource Centre took place. Each family hamper included items for a full festive meal along with a variety of pantry staples and every child's gift included three toys, holiday treats, and winter essentials such as toques and mitts.



EVENTS FOR OUR VARIETY FAMILIES

We greatly missed the ability to send our families to events. COVID-19 impacted all events large and small in our city since the pandemic began. In August 2021, we once again started receiving opportunities for our Variety kids and their families which included free tickets to Assiniboine Zoo and the Winnipeg Goldeyes.

"Kaiden enjoyed his very first Goldeyes game with his mom, Grandma and Grandpa. He was super excited seeing Goldie on the field and danced along. He enjoyed all the treats and good food!"

VARIETY'S POST-SECONDARY EDUCATION AWARDS

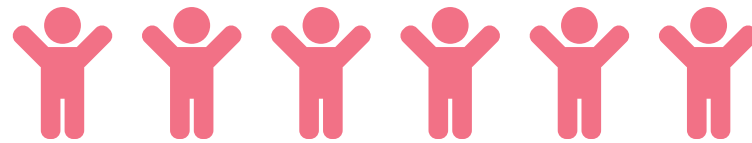
Our organization began this program to help remove the additional barriers youth living with a disability face in accessing post-secondary education.

YEAR 1
OF THE PROGRAM



2 RECIPIENTS

YEAR 2
OF THE PROGRAM



6 RECIPIENTS GRANTING OVER **\$17,000**

2021 RECIPIENT: ALEX

"I am so honored to have received the 2021 Post-Secondary Education Award. Throughout my time at the University of Winnipeg, I have often been forced to make difficult decisions based on what is better for my health. I have rather aggressive Rheumatoid Arthritis which has led to multiple flair-ups and resulted in having to take an entire year off from courses. Receiving this scholarship has relieved the financial stress of tuition, allowing me to attend my classes without the weight and concern of expenses related to education weighing on me. The award has also given me a boost in confidence that I am capable of overcoming challenging circumstances related to my health. I am currently in my 5th year of university working towards my BSc in Neuroscience at the University of Winnipeg. Once completing my undergrad, my goal is to be accepted into medical school where I can continue on my journey to use the challenges I have experienced as a way to relate and comfort patients potentially going through similar struggles."



2021 RECIPIENT: SULLIVAN



"Thanks so much for the scholarship! It will help pay for my classes and help cover the cost of the disability support I need such as a note taker, tutor and someone to help me get all my classes and course work organized."

Sullivan is living with Charge Syndrome, hearing loss and vision loss. When he was born he had problems breathing and was very sick. Sullivan graduated with honors from high school in June 2020 and began attending the University of Winnipeg in September 2020. Last year university was hard for him because everything was online. His main career goal is to go into broadcasting; he loves watching and analyzing sports. Sullivan is also considering being a teacher because he loves sharing his knowledge in history, geography and sports.

2021 RECIPIENT: JENNA

"I have always been a huge science fanatic. During my last semester of high school, I had the opportunity to learn about genes, DNA, and chromosomal mutations that can cause different effects. Learning about what happens in the nucleus of the cell, and how one slight change can determine a characteristic about a person was so fascinating. After doing some research on the future of genetics and what careers were available, that unit in biology helped me decide what my passion was. Recently I learned that my parents saw a genetic counsellor when I was young to understand the reason for mine and my sister's hearing loss. They were able to help identify the mutation that occurred in my genes that resulted in my bilateral hearing loss. After learning that it was a genetic counsellor that helped my family know the reason of my hearing loss, I knew that was what I wanted to do for families in the future."

Winning this award will help me tremendously. With my permanent disability it is already set in stone that I will face more financial burdens than the next person. With this award, it will help relieve multiple barriers related to university tuition and any accessibility services I need. Plus without having to work so much, I will have more time to study and focus on homework."

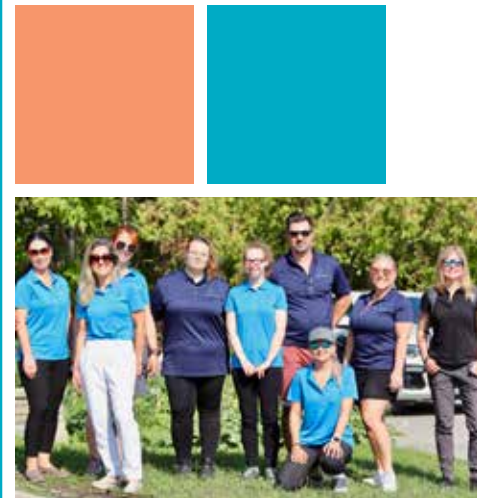
VARIETY'S CAMP BRERETON

Due to COVID-19 Variety's Camp Brereton was once again unable to welcome children to our camp. The ban on overnight camps instituted by the Government of Manitoba has been in effect since the pandemic began.

During this break we have been busy planning and fundraising as our Main Washroom and Shower Building needs to become fully accessible, which includes the installation of wheelchair ramps and accessible washrooms and showers. We are hopeful to begin construction on this project in fall 2022.



VARIETY'S DRIVE "FORE" THE KIDS GOLF CLASSIC



Variety's Drive "Fore" the Kids Golf Classic was held on August 30th, 2021 at Niakwa Country Club. We are so grateful for everyone's generosity towards Variety's kids.

Variety was fortunate to be able to safely hold our golf tournament. This year's tournament was filled with caring golfers, donors, and sponsors. Because of everyone's participation and kindness, over **\$115,000** was raised to support Variety's kids living with special needs.

Special thanks go out to our Presenting Sponsor - **Windeck Ltd**, Official Insurer of Variety's Drive Fore the Kids Golf Classic - **Tipi Insurance**, \$500,000 Hole In One Shootout Sponsor - **Legacy Bowes Group**, Lunch Sponsor - **Brematson Disability Advocates**, Cart Sponsor - **Enterprise Holdings**, Par Sponsor - **Ryan Downey - RBC Wealth Management Group**, Eagle Sponsor - **Natural Bakery**, Registration Sponsor - **Lehigh Cement**, Reception Sponsor - **Building Products & Concrete Supply**, Birdie Sponsor - **Taylor McCaffrey**, Patio Sponsor - **Johnston Group**, Friends of Variety Sponsors - **Exceldor, Wallace & Wallace and Move Mobility**.

COMMUNITY FUNDRAISING EVENTS IN SUPPORT OF VARIETY

Variety is very overwhelmed and grateful to our community for continuing to make a difference in the lives of Manitoban children. The support Variety has received from the community for our 2020/21 fiscal year has broken records by over 200%!

Over **\$140,000** was raised in support of Variety's kids from organizations and generous members of the public who hosted an event or fundraising activity for Variety.

We continue to be selected as one of the charities of choice of the Kinsmen Jackpot Bingo's weekly events; we were the recipients of the first ever Domino's of Winnipeg's pizza campaign where \$5 or \$10 was donated back to Variety depending on orders placed online; there was also 2 separate virtual comedy nights hosted in support of Variety's kids by the Winnipeg Comedy Festival and Big Daddy Tazz and we also received over \$70,000 in donations from the Snoman license plates campaign.

We are very grateful for all the organizations and people who hosted community fundraising events this past year. Events of any size can make a strong impact on Variety's kids.

Thank you all so much for your time and dedication towards Variety's kids.



VARIETY'S SUPPORT SQUAD

60+ 
DEDICATED VOLUNTEERS



 **869**
HOURS CONTRIBUTED

In a day and age where time is a precious commodity, it's important to find the right words to thank volunteers who take time and energy from their busy lives to help out.

It takes the dedication of committed volunteers to empower Variety so we can support Variety kids and their families each year. Thank you so much to all our amazing and volunteers for continuing to enable Variety to help children living with special needs and experiencing economic disadvantage.

Our work would not be possible without their support. Volunteers have helped out in a great many ways; assisting our office staff, providing assistance at our signature and community events, and participating on committees and our Board of Directors.

The 2020 recipients of Variety's Jean Tate Volunteer of the Year award contributed a combined total of over **420** hours throughout the summer, and spent many days volunteering to upgrade Variety's Camp Brereton's camper cabins, installing new pine siding and flooring. Contributions like that of My Tran and her many friends and family members do not go unnoticed and we are extremely grateful for their incredible commitment.

Congratulations to My Tran and her friends and family on winning Variety's 2020 Jean Tate Volunteer of the Year Award!

\$10,000+
COST SAVINGS TO VARIETY



SPECIAL THANKS

to all our generous donors and partners.
We'd especially like to thank:

Variety's Board of Directors

EXECUTIVE COMMITTEE

Lisa Cefali - President / Chief Barker
Peter MacKenzie - Vice President
Brant Harvey - Legal Counsel
Sheena Roscoe - Treasurer

DIRECTORS

Dr. John Ross Bonanni
Dan Chubey
Doug Dobrowolski
Terence Karacsony
Gerry Loewen
Yaffa Ludwig
Peter MacKenzie
Niall Nazarko
Susana Scott

Variety Staff

Jeff Liba
Amanda Henry
Michele Burnett
Ashley Irwin
Kierra Koblun

Variety International Ambassador

Louis Trepel

Key Partners

FUTURE SUPPORTERS

Arlene & Allan
Estate of Norman Tatelman
Kinsmen Club of Winnipeg
Snoman
The Winnipeg Foundation

ABILITY SUPPORTERS

Louis & WT
Price Industries
Cambrian Credit Union
Maple Leaf Construction
Pratts Wholesale & Food Service

FREEDOM SUPPORTERS

Heidi & Rennie Balciunas
and Natural Bakery
Dr. Robert Diamond
Domino's
Musi Inc.
Red Planet Group
Rodney Steiman
The Thomas Sill Foundation
Waterside Development Corp.

CARE SUPPORTERS

Earl & Cheryl Barish
Brematson Disability Advocates
Contemporary Printing Services
Contempra Signs
Hugh & Margaret Campbell
Charitable Fund
MacDon Industries
Enterprise Holdings
Legacy Bowes Group
Maxim Truck & Trailer/Doug
Harvey & Jan Shute
Sexton Group
Garry and Gwen Steiman
John Tennant
Tipi Insurance Partners
Windeck Ltd.

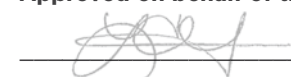
FINANCIAL REVIEW 2020-21

Variety, The Children's Charity of Manitoba, Inc.

Statement of Financial Position SEPTEMBER 30

Assets	2021	2020
Current Assets		
Cash	\$ 443,009	\$ 331,940
Accounts receivable	63,968	37,793
Prepaid expenses	7,866	43,035
	514,843	412,768
Internally Restricted Cash	24,971	22,168
Internally Restricted Investments	531,480	481,797
Construction In Progress	33,554	17,332
Capital Assets	655,980	793,612
	\$ 1,760,828	\$1,727,677
Liabilities and Net Assets		
Current Liabilities		
Accounts payable and accrued liabilities	\$ 43,568	\$ 65,498
Donations payable	33,068	8,662
Deferred revenue	261,135	316,329
Current portion of deferred contributions	146,559	160,275
	484,330	550,764
Deferred contributions	475,656	592,274
	959,986	1,143,038
Net Assets		
Invested in capital assets	67,319	58,395
Internally restricted	556,451	503,965
Undesignated	177,072	22,279
	800,842	584,639
	\$ 1,760,828	\$1,727,677

Approved on behalf of the Board:

 Director

 Director

Variety, The Children's Charity of Manitoba, Inc.

Statement of Operations

FOR THE YEAR ENDED SEPTEMBER 30	2021	2020
Revenue		
Fundraising and donations	\$ 1,051,967	\$ 956,294
Amortization of deferred contributions related to capital assets	146,558	159,349
Camp Brereton	48,628	46,077
Investment income - dividends and interest	13,933	12,129
Province of Manitoba - Bridge grants	20,000	-
Canada Emergency Wage Subsidy	105,291	31,430
Canada Emergency Rent Subsidy	15,648	-
	\$ 1,402,025	\$1,205,279
Expenses		
Administration and Management	\$ 424,208	\$ 440,543
Fundraising	250,455	277,458
	674,663	718,001
Excess of Revenues Over Expense Before Programs and Other Items	727,362	487,278
Programs		
Adaptive Swim	\$ -	\$ 5,382
Camp Brereton	50,246	48,006
Dental Outreach	43,333	37,500
Early intervention speech and language	-	5,846
Music therapy	58,160	44,667
Special Needs	407,655	369,055
	\$ 559,394	\$ 510,456
Excess (Deficiency) of Revenues Over Expenses Before Other Items	\$ 167,968	\$ (23,178)
Other Items		
Realized (loss) on sale of investments	\$ (14,760)	\$ (8,458)
Unrealized gain on investments	62,995	18,696
	48,235	10,238
Excess (Deficiency) of Revenues Over Expenses	\$ 216,203	\$ (12,940)

**Together we can do so much more!
You can help children of all abilities
reach their full potential.**

VOLUNTEER

We're always looking for great people to help make a lasting impact on Variety kids by assisting with our signature events or in our office.

Email: admin@varietymanitoba.com

PARTNER with us! Join our team of corporate partners to make an impact through opportunities like hosting a golf tournament, becoming a volunteer or sponsoring an event.

LIKE us on Facebook and follow us on Instagram and Twitter to stay up to date on our latest news, stories and videos. For more information on ways to get involved email us at admin@varietymanitoba.com or call us at **(204) 982-1050**.



Variety, the Children's Charity of Manitoba
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