



2022-2023

# Annual Report



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# FROM OUR Chairperson & CEO

We are delighted to share with you a significant milestone for Variety, the Children's Charity of Manitoba—we have been serving the community for over 45 years! Throughout these years, our commitment to assisting children facing disabilities and economic challenges has only strengthened, and the demand for our programs and services has never been more pronounced.

Our impact is tangible, thanks to the generous support of donors, dedicated volunteers, and our exceptional staff team and Board of Directors. Together, we've funded transformative projects such as the Variety Children's Heart Centre, the children's play area at Cancer Care Manitoba, and Manitoba's first inclusive and accessible playground at The Forks. Notably, Variety's Camp Brereton stands as Manitoba's sole camp dedicated to the unique needs of children living with disabilities. We take immense pride in providing children across Manitoba with a range of specialized equipment, along with programs and services that would otherwise be beyond their reach. The difference we make in their lives is a testament to the unwavering commitment of our community.

As we reflect on the past year, we are thrilled to share our 2022/23 Annual Report with you. It highlights another record year in terms of client impact, and we want to express our heartfelt gratitude. None of this would have been possible without your support.

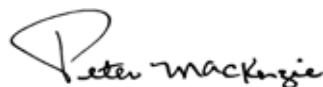
Your dedication to Variety children aligns with our mission of creating a brighter future for them. We are truly grateful for your commitment and partnership. Together, we make a difference that transforms the lives of the children we serve.

Please take a moment to review our Annual Report, and feel free to reach out if you have any questions or would like more information. Thank you for being an integral part of Variety's journey. Here's to another 45 years of making a positive impact on the lives of children in Manitoba!

Sincerely,



Jeff Liba  
Chief Executive Officer



Peter MacKenzie  
Board Chairperson



We made a positive  
difference in the lives of

# 4081

children and their families  
through our programs



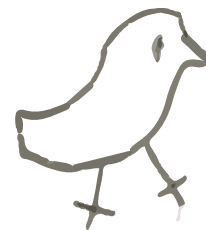
## Our Programs

Variety's Special Needs Program

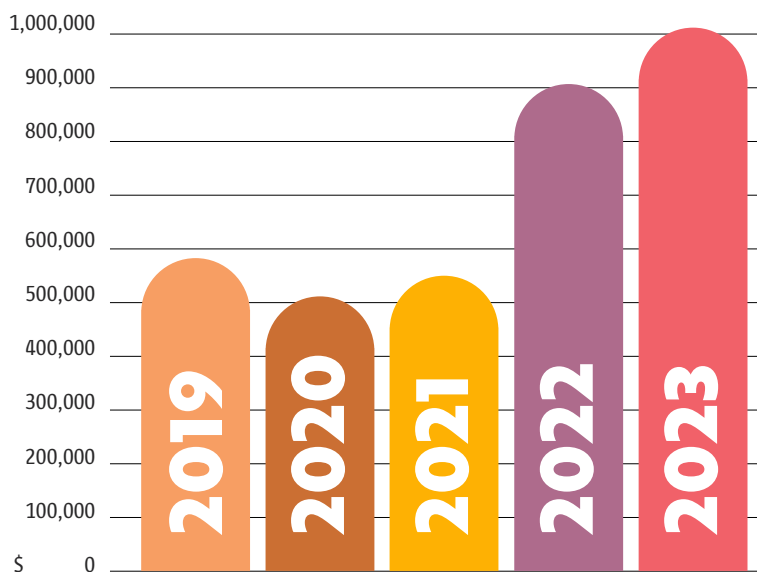
Variety's Post-Secondary  
Education Awards

Variety's Children's Dental  
Outreach Program

Variety's Camp Brereton



## Amount Spent on Program Delivery



# VARIETY'S Special Needs Program

## Individual Grants

Provided Critical Access to Therapy Services including Occupational Therapy, Speech Therapy, Applied Behavioural Therapy and more.

# 64%

of approved requests covered **therapy costs**



**VARIETY KID**

## JOY - AGE 8

### LIVING WITH CYSTIC HYGROMA

#### Therapy funded: Speech

"We simply cannot afford the therapy she is receiving so it is music to our ears to hear her using her voice more. It is less stressful for all of us as she is starting to not struggle as much in school or at home. It was extremely frustrating for her as she knows what she wants to say but no one could understand her a good part of the time."

## JACK - AGE 17

### LIVING WITH AUTISM & ADHD

#### Therapy funded: Autism-Specific Programming

"Before Variety we were having to make some very rough choices. Can we continue with the programming for our son at the expense of no extracurricular activities for any of our other children? Once our youngest was diagnosed with type 1 diabetes, we had no choice but to divert our extra funds to her medical expenses. Trying to find a way to afford something is incredibly stressful- and it wasn't just a little money it was a lot! Trying to trim an already slim budget is extremely difficult. Having Variety's support and being able to provide for my child is a blessing."



**VARIETY KID**



**VARIETY KID**

## **ARIANNA - AGE 2**

### **LIVING WITH AUTISM**

#### **Therapy funded: Speech & ABA**

"Ariana was diagnosed just before the age of 2 with autism. She is currently on the waitlist to access publicly funded services. We are beyond grateful for Variety's support. Ariana is currently 2 1/2, thriving and accessing services including speech therapy and applied behavioural therapy because of Variety. She is adjusting to a new schedule and doing amazing."

## **BRYCE - AGE 11**

### **LIVING WITH AUTISM & SPEECH DELAYS**

#### **Therapy funded: Speech & Music**

"Access to therapy for my son gave us hope that our son will have a fair chance at life just like any other kids or individuals. At the same time, it gives us peace of mind that regardless of our financial circumstance or status, the generosity of individuals and the Variety organization, our son will have access to these benefits to help him and assist him."



**VARIETY KID**

## **Overall Hours of Therapy Funded This Year:**

**5809**

## **Total Hours Per Service**

Respite **1776**  
 Speech Therapy **1182**  
 Autism Specific Programming **918**  
 Academic Tutoring **632**  
 Applied Behavioural Therapy **355**  
 Conductive Education **242**  
 Occupational Therapy **224**  
 Music Therapy **202**  
 Physiotherapy **140**

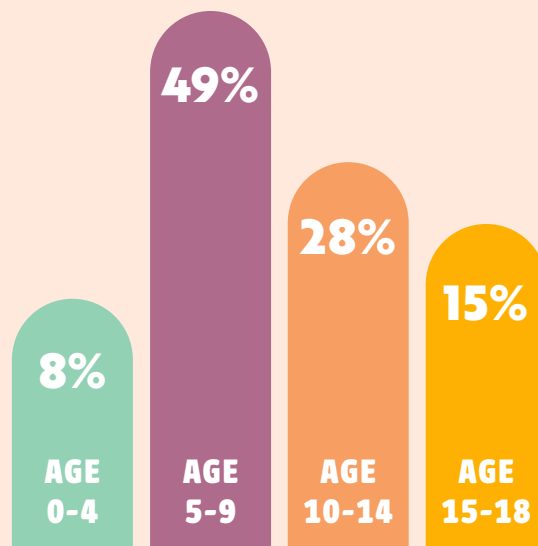
# VARIETY'S Special Needs Program

Number of children that  
received **6 months or more**  
of consistent therapy:

**97** children



**Age breakdown of  
children helped:**



## Individual Grants

Provided Access to Specialized  
Equipment Including:

- 35 Assistive Technology Devices
- 30 Auditory Devices
- 6 Specialized Strollers
- 4 Adaptive Bikes
- 2 Home Modification Projects



**VARIETY KID**

## ALEX - AGE 12

### LIVING WITH HEARING LOSS, DEVELOPMENTAL DELAYS & ADHD

#### Equipment funded: Ipad & Keyboard

"Alex has benefited so much from his own iPad. There is a shortage of iPads in the division so having his own has been great for Alex. Alex uses the iPad in a variety of ways. He will use the iPad for self-regulation, if he is feeling anxious, angry or upset, the iPad is used for calming and getting him back on track. He uses a variety of apps that create calmness in his school day. His iPad connects via Bluetooth to his hearing aids. We have seen an increase in his focus in his ELA and Math classes – he is focused and able to stay on track when the sound from the iPad is directed to his hearing aids. The iPad is seen as something very positive and helps Alex work toward rewards so he can have some free time at the end of each day."



**VARIETY KID**

## GABRIEL - AGE 6

### LIVING WITH DOWN SYNDROME & HEARING LOSS

#### Equipment funded: Safety Bed

"My son Gabriel is living with Down syndrome and ADHD. He's able to walk but with assistance. He's also on a feeding tube that requires specialized care. I work part time as my husband works Monday to Friday with shifting schedules. Gabriel's sleep patterns are variable. He wakes nightly and sometimes in the earliest hours of the morning. Being wakeful during sleeping hours often leads to napping in the daytime. These sleep patterns have also impacted our ability as parents to sleep and stay asleep. We need a safety bed to reduce Gabriel's risk of injury. He could fall out of a typical twin bed, and he requires our support to move safely."

## JASPER - AGE 9

### LIVING WITH CEREBRAL PALSY & HEARING LOSS

#### Equipment funded: Hearing Aids

"Jasper spent 5 weeks of being in hospitals when he was first born before being given the green light to go home. Today, Jasper loves going to school and spending time with his grandparents. He is a very social child who has a smile that lights up the room. Jasper does use a wheelchair but is not bound to it. He likes to play with his toys on the floor, as well as color. There is a lot of additional costs and barriers to overcome with a special needs child. Jasper did suffer some hearing loss at birth and now requires hearing aids. Being able to hear properly will not only help him in school, but also help him develop his speech further. Funding for hearing aids would go a long way in helping Jasper on his journey. As his father I want him to be as successful and independent in life as possible. Finances can be a struggle when you have an additional needs child and this funding will really help."



**VARIETY KID**



**VARIETY KID**

## JANALIE - AGE 4

### LIVING WITH AUTISM

#### Equipment funded: Communication Device

"Janalie is unable to communicate using words and has moments of challenging behaviors. This behavior will intensify because Janalie does not know how to communicate her needs. As her parents we are left guessing and often times unable to meet her demands due to misunderstanding or not knowing. It would be beneficial for our whole family for Janalie to have an iPad she can use as an assisted communication device. We know this will significantly decrease the behavioral challenges we are experiencing on a daily basis."

# VARIETY'S Special Needs Program

Overall Program

Total dollars spent

\$611,936

Number  
of children  
supported

246

Number  
of requests

323

Average  
household  
income

\$58,265

Average  
grant  
amount

\$1,895

The program reached

46

communities  
throughout Manitoba

25% of approved requests  
helped children outside Winnipeg

75% of approved requests  
helped children in Winnipeg

## Most common primary diagnosis

124	autism (50%)
34	hearing loss (14%)
28	speech disorders (12%)
11	cerebral palsy (5%)
10	developmental delays (4%)
8	ADHD (3%)
8	mental health disorders (3%)
6	down syndrome (2%)
3	spina bifida (1%)
14	other diagnosis (6%)

# VARIETY'S Special Needs Program

## Organizational Grants

468 children were able to access services instrumental to their growth and development

**\$181,548**

spent to support  
organizational grants



## Bike Camp

### GAVE CHILDREN A NEW FOUND SENSE OF FREEDOM

80 children participated in Bike Camp during the first 2 weeks of July. Many children living with a disability are unable to ride a two-wheel bike. With the use of customized adapted equipment, trained professionals, and volunteers, many children that participated achieved their goal of learning to ride a conventional bicycle independently by the end of camp.

"Thank-you doesn't even come close to being enough. This week was so much more than just learning to ride a bike. Our son overcame huge fears and self-doubt like I have never seen before. He is now confident not only in his biking ability but life in general. This is something we won't soon forget."

"Such an amazing program! My son just finished on Friday. And the confidence he now has because of the I can bike program is phenomenal! He has not stopped riding his bike all weekend! Thank you, thank you for giving him a newfound freedom and to be able to join his friends!"

## Volt Hockey

### GAVE CHILDREN THE OPPORTUNITY TO PLAY SPORTS REGARDLESS OF THEIR ABILITY

Westman VOLT Hockey attend their first ever tournament in May 2023. The team was just hoping to score a goal, and they did. After 5 wins in a row, they captured a gold medal (in division 2) at the 1st North American VOLT Hockey tournament in Toronto.

Total participants  
on the team:

**14**



## Speech and Language Program

**PROVIDES EARLY INTERVENTION ACCESS TO THERAPY SERVICES**



"Every year the numbers of students that enter the speech and language programs at school increase so any early intervention that can happen before school the better. The staff at the center are eager to learn building capacity within the daycare centre and with families is so beneficial."

- 80** children participated
- 40** children were regularly supported by the speech and language pathologist
- 17** children were referred to other professional supports including occupational therapy
- 14** children were referred for additional speech and language services

## Music Therapy in Schools

**GAVE CHILDREN THE CHANCE TO  
CONNECT THROUGH SONG**

This year **21** school sites participated.

# 238

children benefited from  
participation in weekly  
music therapy sessions



# Adaptive Swim Program

## GAVE CHILDREN THE ABILITY TO LEARN IMPORTANT LIFE SKILLS

With the return of the program after the COVID-19 pandemic, there was strong interest from all schools, which led to some challenges with scheduling, transportation, and staffing. In addition, all of the early years' students were new to our program this year which meant the swim instructor had to assess large numbers of students in each class.

Despite this, the program ran smoothly on Thursdays and Fridays and had a profound impact on 56 students living with a disability.



"N is an early years student, and it was his first time in the program. N is often anxious, cautious with new experiences, and shy. N was reluctant to enter the water for the first month of the program. With encouragement from the instructor, and support from his EA, N's confidence and comfort increased. Now N wears a life jacket and enters the water without hesitation. N has not been in swimming lessons before, and spent the year working on rocket glides and flutter kicks with support from pool noodles and flutter boards, and his EA."

"D is an early years student, and it is his first time in our program. His swim lesson is one of the highlights of his week. The school shared that D was so excited throughout the week that he was waking his family up at 2am for swimming. His family had to work for a couple weeks to help him contain his excitement, sleep better in order to participate in the program. D is comfortable in the water, and eager to learn new techniques, and works diligently with his EA. When he is done his lesson plan, D and his EA like to play on the small slide at the pool."



# VARIETY'S

## Post-Secondary Education Awards

### Opened Up New Possibilities

8 post-secondary students living with a disability received awards

OVER  
**\$21,000**  
was awarded



**2023 RECIPIENT**

### ALEXANDRIA Brandon University

"This scholarship has given me the opportunity to cover costs related to my schooling so I can finally use my saved funds to purchase new hearing aids. These new hearing aids have given me more control over the quality and volume of sound, and with the new built in Bluetooth technology, I can streamline audio right to my hearing aids. By directly transmitting sound from my professors, I no longer have to worry about missing information in class. Overall, this school year has been filled with many great learning opportunities, interesting classes, and wonderful practicum placements. I can't wait to see what's in store for the rest of the year! This scholarship has been such a blessing and has improved my learning in an unmeasurable amount. Thank you!"

### TYLER University of Manitoba

"My studies are progressing, although with the expected challenges of transitioning from high school. Adapting to the university environment, class sizes, exams and creating effective study habits have been significant tasks for me. This adjustment is particularly challenging as a person living with autism. I want to express my deep gratitude for the financial support from your organization. This support has alleviated a considerable amount of anxiety associated with the financial burdens that students often face when covering the costs of higher education. Not only has it eased the burden of tuition, but it has also allowed me to redirect funds towards additional support for my studies and personal well-being."



**2023 RECIPIENT**



**2023 RECIPIENT**

### ALEISHA Université de Saint-Boniface

"This scholarship reduces any financial stresses that I may encounter, helping me to focus on school and not have to work during the school year. This not only reduces a physical burden but helps me gain more time to study as it's challenging enough with ADHD. Not having to work has not only been a blessing for me, but for my parents as well as they haven't had to pay for my tuition. I'm grateful to have been chosen for this award. The impact this organization is making, helping those financially and recognizing their mental resilience is amazing. Not every scholarship takes a holistic view of a person nor considers variables that may impact their life, like having an attention deficit disorder. Thank you once again for supporting me through this adventure."

# VARIETY'S Children's Dental Outreach Program

**Children gained access  
to critical care**

**18** Participating Schools  
**2581** Students Screened  
**209** Students Received Treatment  
**1038** Treatments were provided



"This is an opportunity that has changed my son's life. He was in so much pain and would have to miss school, but we could not afford treatment. Having dental surgery has been life-changing for his overall health, comfort and confidence."

– **Parent, King Edward Community School**

"Being a new school joining the program, it was evident from the start how strong the partnership is between Variety, UM and the WSD. Everyone genuinely cares. We often hear about the need for equity in society, but we see it in action here. Thank you for bringing dental care to our students. They are eating and resting better, and their focus has improved in class."

– **Principal, Mulvey School**

"This is my 11th year working with the program and I cannot say enough positive things. Even with staffing changes, one thing that remains consistent is the excellence in care and service. Thank you for taking away stress from our families and helping our students feel better."

– **Principal, Pinkham School**

# VARIETY'S Camp Brereton

**778**  
campers

- 71 average number of campers per group
- 5 average number of days spent at camp per group

"Thank you so much to everyone involved in making our camp an amazing experience! We are so grateful to have met so many awesome people and look forward to many more events and camp next year! "

– **Circle of Hearts Family Network**

"This was a truly a wonderful experience for athletes and new coaches, many of our athletes have never had a traditional camp experience and we are so grateful for making this such a unique and fun experience for our organization"

– **Special Olympics Manitoba**

## An inclusive place for all

Our organization is diligently working to rebuild and strengthen the population of children attending camp after the challenges posed by COVID-19.



**Our Brand New Fully Accessible Washroom and Shower Building was completed in June just in time for our campers to start arriving! Camp groups were thrilled with the new building, here is what some of them had to say:**

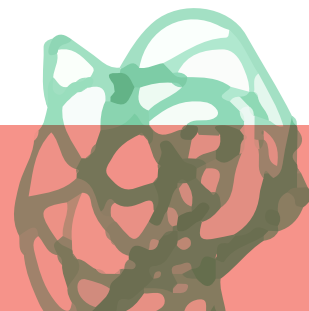
"The showers are so much more mobility friendly. The bathrooms have plenty of room and you can easily navigate the washroom and showers with ease. Even the automatic lighting is an added touch as those with mobility issues do not need to worry about reaching for a light switch. Having the ramp is super convenient, it is right next to 2 cabins. Anyone who requires accessibility has access to the washroom building basically right out their door from those cabins."

"As a group we heard many wonderful compliments from our campers. As a leader it has been hard to get them to leave the building for bedtime as they want to take long showers and just hang out in there. The cleanliness was definitely noticed. The natural light of the building and space overall was well received. A very warm, welcoming and accessible bathroom & shower are a nice upgrade to what we had previously had at camp."



**Thanks to the following for making this project possible:**

Cambrian Credit Union, The Winnipeg Foundation, Winnipeg Kinsmen, Westman Steel Industries, The Government of Manitoba, Richardson Foundation, Price Family Foundation



# VARIETY At Work

## Variety's Winter Wonderland

### MADE EVERY CHILD FEEL SPECIAL

Variety's annual Winter Wonderland took place on November 22 and 23rd at the Delta Hotel. Over the two days we welcomed **910 children** from **7 different schools**. This event would not be possible without all of our wonderful supporters who donate space, time, food and items for the gift bags each child receives.

"Thank you so much for the invite and wonderful event. I have been asking the students about it and they all loved it, to say the very least."

– **Principal, David Livingstone School**

"We just wanted to take the opportunity to thank you again for inviting us to participate in the Winter Wonderland event. Our students and staff all had an amazing time yesterday and I have received so much positive feedback from families."

– **Principal, King Edward School**



## Events for Families

### ALLOWED FOR MEANINGFUL MOMENTS

Thank you to amazing partners in the community we are able to send our Variety families on free outings throughout the year including Bomber, Moose, Jets and Goldeyes games, to Rainbow Stage, the Children's Museum, Aviation Museum and more.

"Friday night was amazing! Thank you for the best birthday gift! Jaxon has a new hat and we got Brady Oliveria to sign it. It was seriously the best way to end 5 and being 6! He's had a hard transition to school as expected and this was just what we needed. Jaxon (and our family) have sure felt the love from Variety this year and our core memories of 2023 are all because of your organization!"



This year **271 children and their families** took part in **52 different opportunities**.



"Thank you again for the Moose tickets. We all had a wonderful time. Morgan was able to say hi to Dancing Gabe, danced to every song, was on the jumbo screen, got her stuffed Moose and had a special moment with Mick E Moose."

# VARIETY'S Gold Heart Gala



Variety's 2023 Gold Heart Gala presented by **Pratts Wholesale & Food Service**, was a glamorous evening featuring hors d'oeuvres and cocktails, a gourmet four course meal, fine wines, exciting entertainment, grand prize raffle and live & silent auctions. This year's Gala was another successful event for Variety's kids living with special needs and experiencing economic disadvantage. We heard stories, jokes, and songs from 5 Variety families and launched our newest initiative, Hometown Champions!



## A Special Thanks to

Our Presenting Sponsor – **Pratts Wholesale & Food Service**, Diamond Sponsor – **Heidi & Rennie Balciunas**, Gold Heart Sponsor – **Dominion Accounting & Tax Service**, Purple Carpet Sponsor – **WGI Westman Group Inc**, VIP Wine Sponsor – **Dr. John Ross Bonanni Medical Corporation**, Hotel Sponsor – **Delta Winnipeg Hotels**, Raffle Sponsor – **Air Canada Foundation**, Dessert Sponsor – **Pratts Wholesale & Food Service**, Mobility Sponsor – **MacDon Industries**, Dinner Wine Sponsor – **Manitoba Liquor Mart**, Cocktail Sponsor – **Price Industries**, After Party Sponsor – **Thompson Dorfman Sweatman**, Exclusive Broadcast Sponsor – **Bell Media**, Accessibility Sponsor – **Access Credit Union**, Auction Sponsor – **ADESA Winnipeg**, Community Sponsor – **Kinsmen Club of Winnipeg**, Video Sponsor – **Welwood Media**, Volunteer Sponsor – **Domino's Pizza**.

# VARIETY'S Drive "FORE" the Kids Golf Classic

Variety's Drive "Fore" the Kids Golf Classic was held on September 5th, 2023 at Glendale Golf & Country Club. We are so grateful for everyone's generosity towards Variety's kids living with special needs. Over \$90,000 was raised at this year's tournament due to our incredibly generous donors and supporters. The event included an online silent auction, raffle, a heartwarming story from a Variety family and an amazing day of golf which ended with a PGA style hole-in-one shootout.



## A Special Thanks to

Our Presenting Sponsor – **Windeck Ltd**, Official Insurer of Variety's Drive for the Kids Golf Classic and \$1,000,000 Hole-In-One Shootout Sponsor – **Tipi Insurance**, Lunch Sponsor – **Salisbury House**, Freedom Sponsor – **Heidi & Rennie Balciunas**, Green Sponsor – **Johnston Group**, Registration Sponsor – **Heidelberg Materials**, Cart Sponsor – **Waterside Development**, Friends of Variety Sponsors – **Exceldor & Brett Young**, Exclusive Broadcast Sponsor – **Bell Media**.

# HOMETOWN Champions

# #1

Variety Manitoba is proud to introduce a brand-new program called Hometown Champions sponsored by **Monopoly Realty** and **Triple E Developments**.

The objective of Variety's Hometown Champions is to have a local professional athlete act as a brand ambassador and role model for Variety children to help motivate and inspire them to reach their potential.

Variety was proud to announce Brady Oliveira as our inaugural Hometown Champion in Manitoba.

In addition to all the accolades he has received during his high school and college careers, Brady has faced his share of adversity along the way; before becoming the starting running back for his hometown Winnipeg Blue Bombers. His kind and caring nature makes him a natural with children and an obvious choice to become Variety's Inaugural Hometown Champion.

Brady Oliveira says, "I'm excited to participate in Variety's Hometown Champion program in support of kids living with special needs. I hope my involvement can inspire all children in Manitoba, and I can encourage them to reach their potential".

Thanks to Brady's amazing year, the campaign has also raised over \$20,000 in its first year. Donations by Monopoly Realty and Triple E Developments for each yard and touchdown has helped Variety's kids needing support in Manitoba.



**MONOPOLY  
REALTY**  
A BURNBURN AGENCIES LTD.

# COMMUNITY Fundraising Events

## \$130,000

raised in support  
of Variety's kids

### A NEW RECORD!

This year set a new record, with over \$130,000 being raised in support of Variety's kids from organizations, community members and generous donors who hosted an event or fundraising activity in support of Variety's kids!

Once again, Domino's of Winnipeg selected Variety to be a recipient of funds from 2 of their online order pizza specials where \$5 or \$10 was donated back. Snoman's license plates campaign continues to contribute generously to Variety and for the 2nd year in a row, One Great City Brewing Company created a specialty beer in support of Variety - Big Time Red Ale.

We also received donations from new community partners; St. Louis Bar & Grill, Show & Save, Curtis Carpets, Willy Dogs and we are proud to have been a chosen charity for the Sals Pay It Forward campaign through Salisbury House.

We are very grateful for all the organizations and people who hosted community fundraising events this past year. Events of any size can make a strong impact on Variety's kids.

**Thank you all so much for your time and dedication towards Variety's kids.**



# Volunteers

## Variety's Support Squad

<b>250+</b>	Dedicated Volunteers
<b>2536</b>	Hours Contributed
<b>\$46,510.24</b>	Cost Savings to Variety

In a day and age where time is a precious commodity, it's important to find the right words to thank volunteers who take time and energy from their busy lives to help out. This past year accumulated a record breaking number of volunteer hours and a record breaking number of volunteers! We couldn't be more grateful.

Our work would not be possible without their support. Volunteers have helped out in many great ways, assisting our office staff, providing assistance at our signature and community events, participating on committees, supporting children at Variety's new iCan Bike Camp and sitting on our Board of Directors.

It takes the dedication of committed volunteers to empower Variety so we can support Variety kids and their families each year. Thank you so much to all our amazing volunteers for continuing to enable Variety to help children living with special needs and experiencing economic disadvantage.



# SPECIAL THANKS

**We'd especially like to thank:**

## EXECUTIVE COMMITTEE

Peter MacKenzie – Chairperson  
Leilani Kagan – Executive Secretary  
Terence Karacsony – Vice Chairperson

## BOARD OF DIRECTORS

Dr. John Ross Bonanni  
Nicholas Bergmann  
Jennifer Bjarnarson  
Doug Dobrowolski  
Kyle Hendin  
Gerry Loewen  
Matthew McMillan  
Brent Rombough  
Susana Scott

## STAFF

Jeff Liba – CEO  
Amanda Henry – Director of Family & Community Supports  
Samantha Anderson – Program Coordinator  
Ashley Tavares – Volunteer & Community Events Coordinator  
Kierra Koblun – Data & Youth Coordinator

## VARIETY INTERNATIONAL AMBASSADOR

Louis Trepel

## FUTURE

Anonymous  
Kali Dyck Foundation Inc.  
The Winnipeg Foundation  
Rodney & Tess Steiman  
Snoman (Snowmobilers of Manitoba) Inc.  
Estate of Paula Kilvert Thompson  
Building Sustainable Communities Program  
Anonymous  
Louis & WT  
Pratts Wholesale & Food Service

John & Mabel Garcea  
Richardson Foundation  
Musi Inc.

## ABILITY

Cambrian Credit Union  
Canadian Parks and Recreation Association  
WGI Westman Group  
PTZA Nation  
Kinsmen Club of Winnipeg  
Waterside Development Corp.  
Gerry & Barb Price  
David & Joanne Provinciano  
Fusion Credit Union  
OPENLANE Inc.

## FREEDOM

Red Planet Group  
Terry Carlisle  
Heidi & Rennie Balciunas  
The Thomas Sill Foundation  
Best Sleep Centre  
Triple E. Developments  
Volume Freight Solutions Inc.  
Puchniak Family Fund  
David Poggemiller  
Telus Friendly Future Foundation  
Jeff Liba & Julie Rempel

## CARE

Terry Bialek  
Manitoba Liquor & Lotteries Corporation  
Birchwood Automotive Group  
Ear Architects  
EJM Construction  
Chicken Chef  
Earl & Cheryl Barish  
Blair Henderson  
Global Mechanical Ltd.  
Exceldor  
Salisbury House  
John Ross Bonanni Medical Corporation

MacDon Industries Ltd.  
Price Industries  
TIPI Insurance Partners  
Tech Time with Ted  
Hugh & Margaret Campbell Charitable Fund  
RBC Convention Centre Winnipeg  
Freedom Concepts Inc.  
Movement Fitness and Performance  
Amani & Konnee McLeod  
Dr. Brendan McCarthy Medical Corp  
Upside Down Tree  
Contemporary Printing Services  
Access Credit Union  
Kevin Dick  
Welwood Media  
Maxim Truck and Trailer/Jan Shute & Doug Harvey  
Windeck Ltd.  
Lou & Anita Caci  
Dr. Robert Diamond  
WOW! Hospitality Concepts Inc.  
Westman Communication Group  
The Fort Garry Hotel, Spa and Conference Centre  
Sexton Group Ltd.  
Maple Leaf Construction  
Bell Media  
Air Canada Foundation  
Morden's of Winnipeg  
Contempra Signs  
Delta Hotel  
Guppy Design



# FINANCIAL REVIEW

## STATEMENT OF FINANCIAL POSITION SEPTEMBER 30, 2023

### ASSETS

2023

2022

#### CURRENT ASSETS

Cash	\$ 140,898	524,302
Accounts receivable	51,118	24,128
Prepaid expenses	29,356	7,978
	<hr/>	<hr/>
	221,372	556,408

#### INVESTMENTS

719,447 655,722

#### CAPITAL ASSETS

1,124,077 585,219

\$2,064,896 1,797,349

### LIABILITIES AND NET ASSETS

#### CURRENT LIABILITIES

Accounts payable and accrued liabilities	\$ 105,908	85,469
Deferred contributions for future expenses	-	348,948
Current portion of deferred capital contributions	148,078	125,218
	<hr/>	<hr/>
	253,986	559,635

#### DEFERRED CAPITAL CONTRIBUTIONS

891,237 437,999

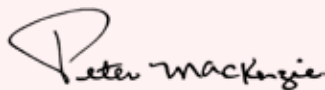
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1,145,223 997,634

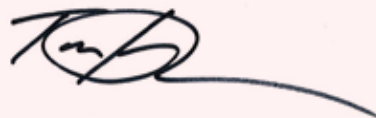
#### NET ASSETS

Invested in capital assets	84,762	22,002
Internally restricted	734,576	688,653
Undesignated	100,335	89,060
	<hr/>	<hr/>
	919,673	799,715
	<u>\$2,064,896</u>	<u>1,797,349</u>

### APPROVED BY THE BOARD:



Chairperson



Treasurer

# FINANCIAL REVIEW

## STATEMENT OF OPERATIONS YEAR ENDED SEPTEMBER 30, 2023

	2023	2022
<b>REVENUES</b>		
Fundraising and donations	\$ 1,754,888	1,624,466
Amortization of deferred capital contributions	119,849	125,218
Camp Brereton	163,564	166,964
Investment income - dividends and interest	26,524	20,158
	<u>2,064,825</u>	<u>1,936,806</u>
<b>EXPENSES</b>		
Administration and management	310,147	276,592
Fundraising	259,980	227,755
Salaries and employee benefits	403,477	344,525
	<u>973,604</u>	<u>848,872</u>
<b>EXCESS OF REVENUES OVER EXPENSE BEFORE PROGRAMS AND OTHER ITEMS</b>	<u>1,091,221</u>	<u>1,087,934</u>
<b>PROGRAMS</b>		
Adaptive swim	9,311	-
Bike Camp	59,744	19,654
Camp Brereton	107,512	115,726
Dental Outreach	36,667	40,000
Early intervention speech and language	8,268	9,669
Music therapy	56,795	71,414
Special needs	633,736	622,823
Variety at Work	30,761	26,361
Volt hockey	47,430	45,352
Winter Wonderland	17,461	8,193
	<u>1,007,685</u>	<u>959,192</u>
<b>EXCESS OF REVENUES OVER EXPENSES BEFORE OTHER ITEMS</b>	<u>83,536</u>	<u>128,742</u>
<b>OTHER ITEMS</b>		
Realized gain (loss) on sale of investments	(2,791)	3,246
Unrealized gain (loss) on investments	39,213	(83,563)
	<u>36,422</u>	<u>(80,317)</u>
<b>EXCESS OF REVENUES OVER EXPENSES</b>	<u>\$ 119,958</u>	<u>48,425</u>

## OUR VISION

To be the charity of choice in Manitoba that helps every child in need so they can reach their full potential.

## OUR MISSION

Stepping in where government, healthcare, school divisions, and other funding sources end to provide proven solutions to enrich the lives of children in Manitoba living with special needs and experiencing economic disadvantage.

## CORE VALUES

**INCLUSION** – We create equal opportunity

**COLLABORATION** – We work together

**COMPASSION** – We demonstrate empathy

**EMPOWERMENT** – We believe in everyone's abilities

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### To make a donation:

[varietymanitoba.com/give/](https://varietymanitoba.com/give/)

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**Variety, the Children's Charity of Manitoba**

440A Don Ave, Winnipeg, Manitoba R3L 0S4

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